Local Market Updates

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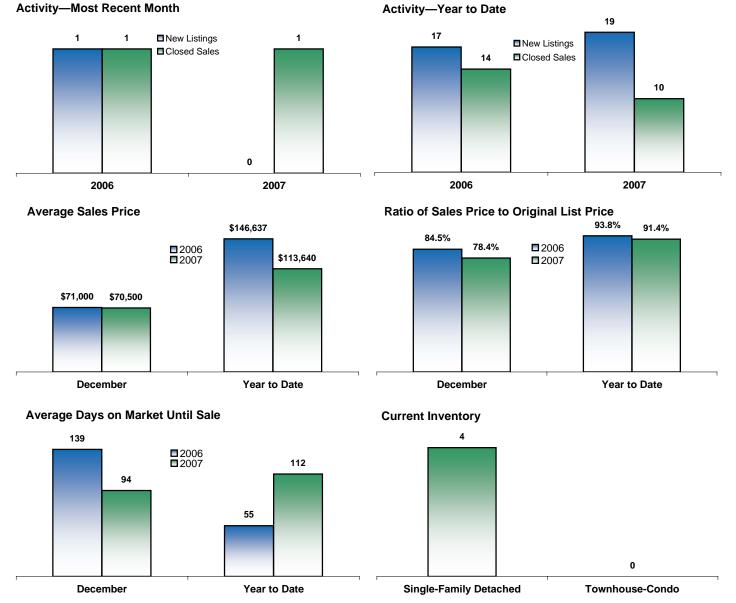
Valley Springs

December

Year to Date

Minnehaha County, SD	2006	2007	Change	2006	2007	Change
New Listings	1	0	- 100.0%	17	19	+ 11.8%
Closed Sales	1	1	- 0.0%	14	10	- 28.6%
Average Sales Price	\$71,000	\$70,500	- 0.7%	\$146,637	\$113,640	- 22.5%
Percent of Original List Price Received at Sale*	84.5%	78.4%	- 7.2%	93.8%	91.4%	- 2.5%
Average Days on Market Until Sale	139	94	- 32.4%	55	112	+ 102.2%
Total Current Inventory**	NA	4	NA			
Single-Family Detached Inventory	NA	4	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.