## **Local Market Updates**

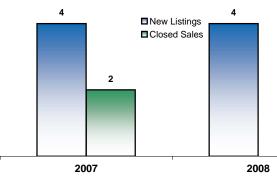
A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community



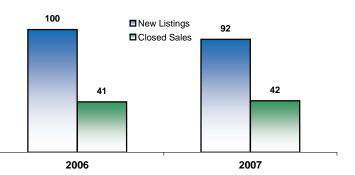
Canton	J	January			Entire Year		
Lincoln County, SD	2007	2008	Change	2006	2007	Change	
New Listings	4	4	- 0.0%	100	92	- 8.0%	
Closed Sales	2	0	- 100.0%	41	42	+ 2.4%	
Average Sales Price	\$67,100	\$0	- 100.0%	\$142,730	\$117,379	- 17.8%	
Percent of Original List Price Received at Sale*	76.9%	0.0%	- 100.0%	92.2%	92.1%	- 0.1%	
Average Days on Market Until Sale	203	0	- 100.0%	80	118	+ 46.7%	
Total Current Inventory**	NA	26	NA				
Single-Family Detached Inventory	NA	26	NA				

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008



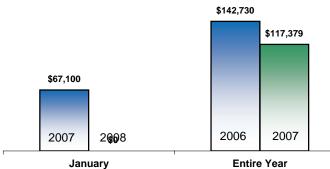


Activity—Year to Date



**Ratio of Sales Price to Original List Price** 

**Average Sales Price** 



January

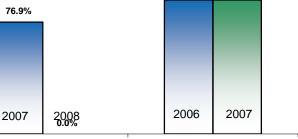




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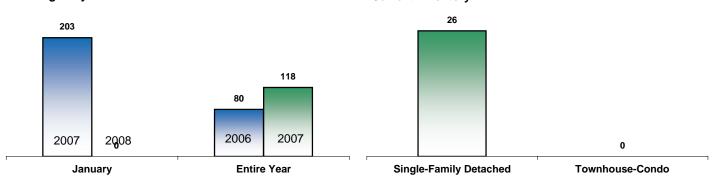
January



92.2%

92.1%

**Entire Year** 



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.