Local Market Updates

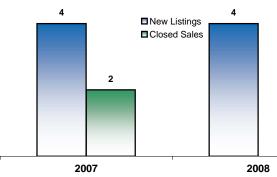
A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community



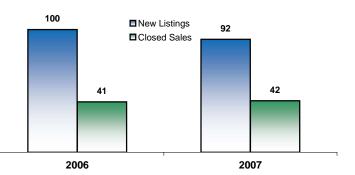
Canton	J	January			Entire Year		
Lincoln County, SD	2007	2008	Change	2006	2007	Change	
New Listings	4	4	- 0.0%	100	92	- 8.0%	
Closed Sales	2	0	- 100.0%	41	42	+ 2.4%	
Average Sales Price	\$67,100	\$0	- 100.0%	\$142,730	\$117,379	- 17.8%	
Percent of Original List Price Received at Sale*	76.9%	0.0%	- 100.0%	92.2%	92.1%	- 0.1%	
Average Days on Market Until Sale	203	0	- 100.0%	80	118	+ 46.7%	
Total Current Inventory**	NA	26	NA				
Single-Family Detached Inventory	NA	26	NA				

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



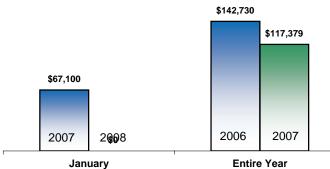


Activity—Year to Date



Ratio of Sales Price to Original List Price

Average Sales Price



January

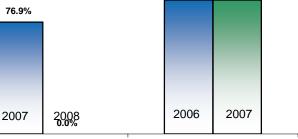




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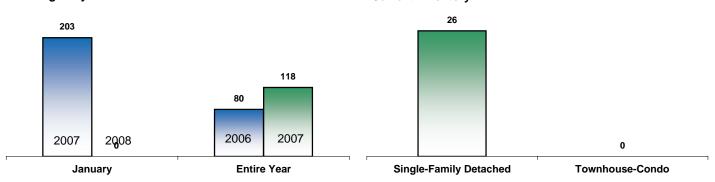
January



92.2%

92.1%

Entire Year



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.