Local Market Updates

A free research tool from the REALTOR® Association of the Sioux Empire

Brought to you by the unique data-sharing traditions of the REALTOR® community



Harrisburg

January

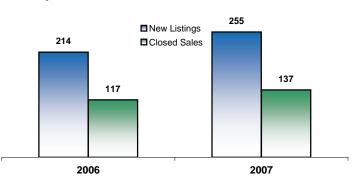
Entire Year

Lincoln County, SD	2007	2008	Change	2006	2007	Change
New Listings	18	16	- 11.1%	214	255	+ 19.2%
Closed Sales	5	5	- 0.0%	117	137	+ 17.1%
Average Sales Price	\$180,168	\$133,940	- 25.7%	\$159,038	\$171,930	+ 8.1%
Percent of Original List Price Received at Sale*	101.4%	98.6%	- 2.7%	100.8%	99.7%	- 1.2%
Average Days on Market Until Sale	115	172	+ 48.9%	59	129	+ 118.3%
Total Current Inventory**	NA	65	NA			
Single-Family Detached Inventory	NA	56	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

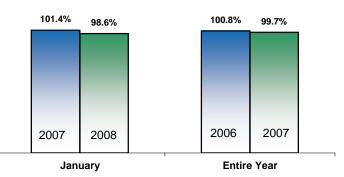
Activity—Most Recent Month 18 New Listings Closed Sales 5 5 2007 2008

Activity—Year to Date

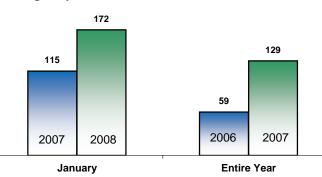




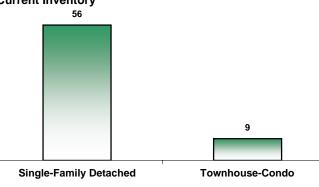
Ratio of Sales Price to Original List Price







Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.