Local Market Updates

February

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Sioux Falls

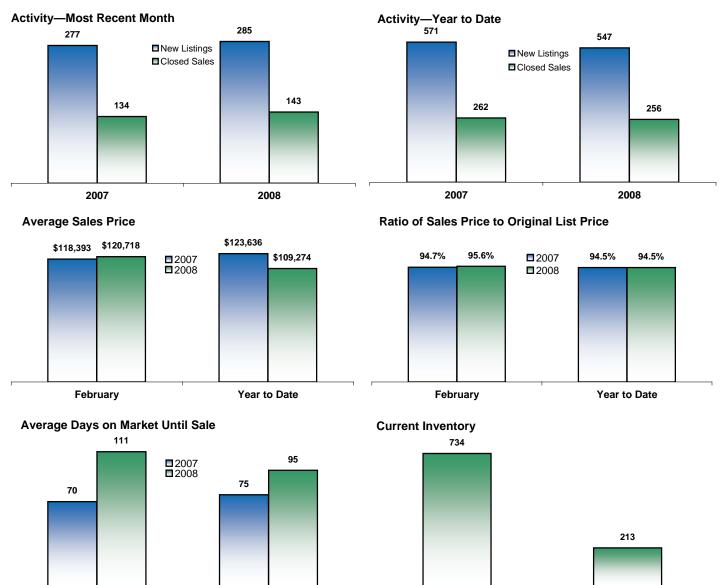
February

Year to Date

Townhouse-Condo

Lincoln and Minnehaha Counties, SD	2007	2008	Change	2007	2008	Change
New Listings	277	285	+ 2.9%	571	547	- 4.2%
Closed Sales	134	143	+ 6.7%	262	256	- 2.3%
Average Sales Price	\$118,393	\$120,718	+ 2.0%	\$123,636	\$109,274	- 11.6%
Percent of Original List Price Received at Sale*	94.7%	95.6%	+ 0.9%	94.5%	94.5%	+ 0.0%
Average Days on Market Until Sale	70	111	+ 58.9%	75	95	+ 26.6%
Total Current Inventory**	NA	947	NA			
Single-Family Detached Inventory	NA	734	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Single-Family Detached

Year to Date