Local Market Updates

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Dell Rapids

April

Year to Date

Townhouse-Condo

Minnehaha County, SD	2007	2008	Change	2007	2008	Change
New Listings	11	7	- 36.4%	29	26	- 10.3%
Closed Sales	6	5	- 16.7%	12	11	- 8.3%
Average Sales Price	\$127,533	\$165,630	+ 29.9%	\$128,750	\$127,935	- 0.6%
Percent of Original List Price Received at Sale*	91.8%	99.5%	+ 8.5%	94.4%	98.7%	+ 4.5%
Average Days on Market Until Sale	132	66	- 49.7%	125	66	- 47.5%
Total Current Inventory**	NA	29	NA			
Single-Family Detached Inventory	NA	28	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 11 ■ New Listings ■ Closed Sales 29 ■ New Listings 26 ■ Closed Sales 12 11 2007 2008 2007 2008 **Average Sales Price** Ratio of Sales Price to Original List Price \$165,630 98.7% 94.4% **□**2007 **□**2008 **2007** 91.8% \$128,750 \$127,935 \$127,533 **2008** April Year to Date April Year to Date Average Days on Market Until Sale **Current Inventory** 125 **□**2007 **□**2008 66 66

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Single-Family Detached

Year to Date