Local Market Updates

A free research tool from the REALTOR® Association of the Sioux Empire

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Harrisburg

April

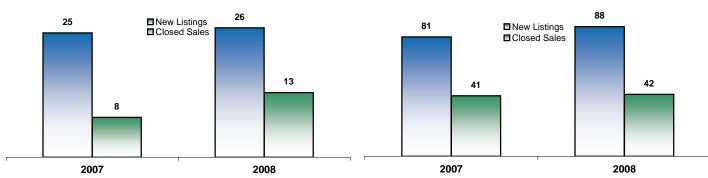
Year to Date

Lincoln County, SD	2007	2008	Change	2007	2008	Change
New Listings	25	26	+ 4.0%	81	88	+ 8.6%
Closed Sales	8	13	+ 62.5%	41	42	+ 2.4%
Average Sales Price	\$222,450	\$148,064	- 33.4%	\$183,488	\$137,478	- 25.1%
Percent of Original List Price Received at Sale*	97.2%	97.9%	+ 0.7%	99.3%	98.5%	- 0.8%
Average Days on Market Until Sale	71	185	+ 160.6%	117	144	+ 23.5%
Total Current Inventory**	NA	70	NA			
Single-Family Detached Inventory	NA	63	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

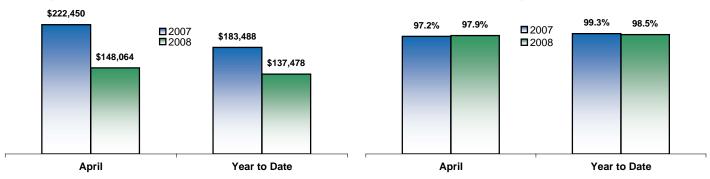
Activity—Most Recent Month

Activity—Year to Date



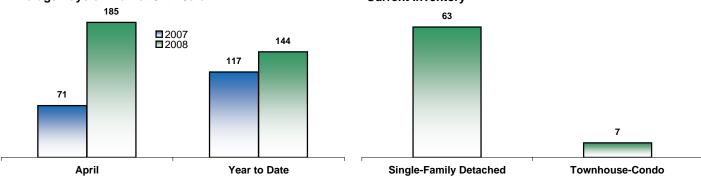
Average Sales Price

Ratio of Sales Price to Original List Price



Average Days on Market Until Sale

Current Inventory



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.