Local Market Updates

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Harrisburg

June

Year to Date

Townhouse-Condo

Lincoln County, SD	2007	2008	Change	2007	2008	Change
New Listings	13	27	+ 107.7%	143	137	- 4.2%
Closed Sales	10	10	- 0.0%	65	73	+ 12.3%
Average Sales Price	\$158,984	\$187,480	+ 17.9%	\$174,227	\$166,115	- 4.7%
Percent of Original List Price Received at Sale	100.9%	98.0%	- 2.9%	99.9%	98.6%	- 1.4%
Average Days on Market Until Sale	133	66	- 50.3%	133	142	+ 6.3%
Total Current Inventory**	NA	95	NA			
Single-Family Detached Inventory	NA	86	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 27 137 ■ New Listings ■ Closed Sales ■ New Listings ■ Closed Sales 73 13 65 10 10 2007 2008 2007 2008 **Average Sales Price Ratio of Sales Price to Original List Price** \$187,480 \$174,227 \$166,115 100.9% 99.9% 98.0% 98.6% \$158,984 ■2007 ■2008 **2007 2008** June Year to Date June Year to Date Average Days on Market Until Sale **Current Inventory** 142 133 133 **□**2007 **□**2008 66

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Single-Family Detached

Year to Date