Local Market Updates

A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community

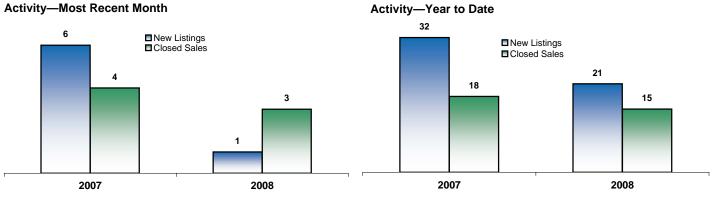


Year to Date

July Garretson

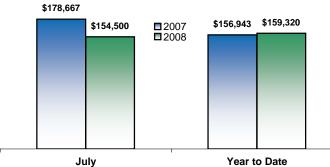
Minnehaha County, SD	2007	2008	Change	2007	2008	Change
New Listings	6	1	- 83.3%	32	21	- 34.4%
Closed Sales	4	3	- 25.0%	18	15	- 16.7%
Average Sales Price	\$178,667	\$154,500	- 13.5%	\$156,943	\$159,320	+ 1.5%
Percent of Original List Price Received at Sale*	98.9%	86.8%	- 12.3%	94.5%	96.1%	+ 1.7%
Average Days on Market Until Sale	47	85	+ 80.3%	113	126	+ 11.9%
Total Current Inventory**	NA	12	NA			
Single-Family Detached Inventory	NA	12	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

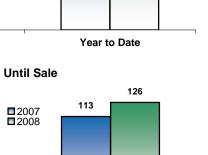


Average Sales Price

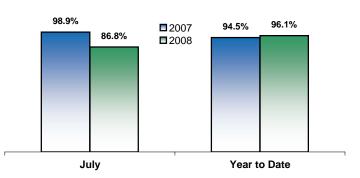
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Ratio of Sales Price to Original List Price





Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.