Local Market Updates

July

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Luverne

July

Year to Date

Townhouse-Condo

Rock County, MN	2007	2008	Change	2007	2008	Change
New Listings	6	2	- 66.7%	22	23	+ 4.5%
Closed Sales	2	1	- 50.0%	6	12	+ 100.0%
Average Sales Price	\$74,000	\$130,000	+ 75.7%	\$93,071	\$111,080	+ 19.3%
Percent of Original List Price Received at Sale*	99.4%	92.9%	- 6.5%	94.2%	92.0%	- 2.4%
Average Days on Market Until Sale	48	42	- 12.5%	141	82	- 41.7%
Total Current Inventory**	NA	23	NA			
Single-Family Detached Inventory	NA	21	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 23 22 ■ New Listings ■ Closed Sales ■ New Listings ■ Closed Sales 12 2 2 2007 2008 2007 **Average Sales Price Ratio of Sales Price to Original List Price** \$130,000 \$111,080 ■2007 ■2008 92.9% **2007** 94.2% 92.0% **2**008 \$93,071 \$74.000 July Year to Date July Year to Date Average Days on Market Until Sale **Current Inventory** 141 **□**2007 **□**2008 82 48 42

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Single-Family Detached

Year to Date