Local Market Updates

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Worthing

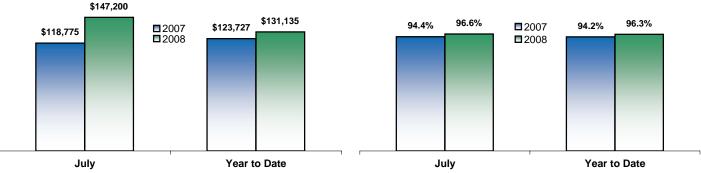
July

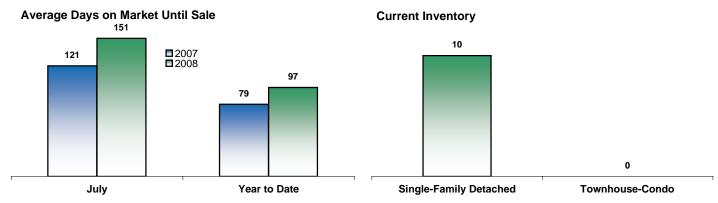
Year to Date

Lincoln County, SD	2007	2008	Change	2007	2008	Change
New Listings	4	3	- 25.0%	30	28	- 6.7%
Closed Sales	4	2	- 50.0%	11	20	+ 81.8%
Average Sales Price	\$118,775	\$147,200	+ 23.9%	\$123,727	\$131,135	+ 6.0%
Percent of Original List Price Received at Sale*	94.4%	96.6%	+ 2.4%	94.2%	96.3%	+ 2.2%
Average Days on Market Until Sale	121	151	+ 24.8%	79	97	+ 23.4%
Total Current Inventory**	NA	10	NA			
Single-Family Detached Inventory	NA	10	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 30 ■ New Listings ■ Closed Sales ■ New Listings 28 ■ Closed Sales 3 20 2 11 2007 2008 2007 **Average Sales Price Ratio of Sales Price to Original List Price** \$147,200 \$131,135 96.6% 96.3% 94.4% **□**2007 **□**2008 94.2% \$123,727 **2007** \$118,775 **2008**





Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.