Local Market Updates

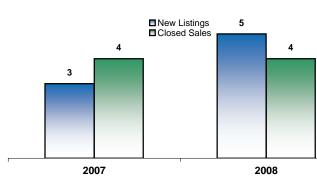
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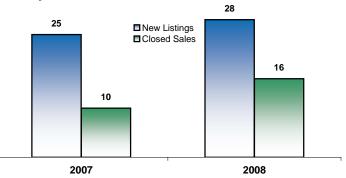
August Luverne Year to Date Rock County, MN 2007 2008 Change 2007 2008 Change **New Listings** 5 3 + 66.7% 25 28 + 12.0% **Closed Sales** - 0.0% 10 16 + 60.0% 4 4 **Average Sales Price** \$140,969 \$85,375 - 39.4% \$110,489 \$104,225 - 5.7% Percent of Original List Price Received at Sale* 96.3% 97.3% + 1.0% 95.0% 93.4% - 1.7% Average Days on Market Until Sale 86 98 + 13.9% 121 86 - 28.5% **Total Current Inventory**** NA 24 NA --Single-Family Detached Inventory NA 22 NA ---------

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

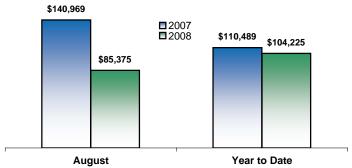
Activity-Most Recent Month



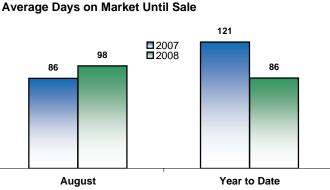
Activity—Year to Date



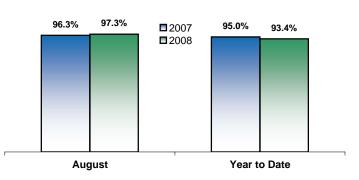
Average Sales Price



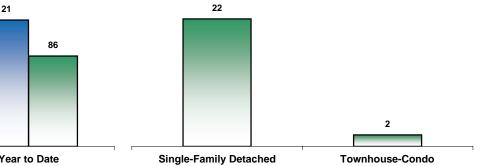




Ratio of Sales Price to Original List Price







Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.