Local Market Updates

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Beresford

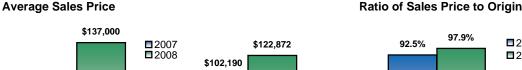
September

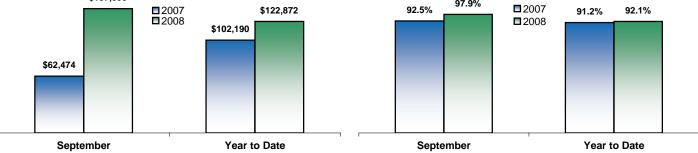
Year to Date

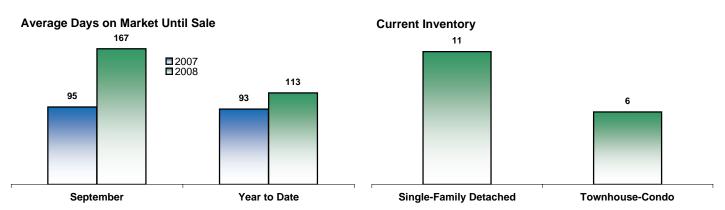
Union County, SD	2007	2008	Change	2007	2008	Change
New Listings	7	5	- 28.6%	41	35	- 14.6%
Closed Sales	3	1	- 66.7%	28	19	- 32.1%
Average Sales Price	\$62,474	\$137,000	+ 119.3%	\$102,190	\$122,872	+ 20.2%
Percent of Original List Price Received at Sale*	92.5%	97.9%	+ 5.9%	91.2%	92.1%	+ 1.0%
Average Days on Market Until Sale	95	167	+ 75.2%	93	113	+ 21.4%
Total Current Inventory**	NA	17	NA			
Single-Family Detached Inventory	NA	11	NA			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 41 ■ New Listings ■ Closed Sales ■ New Listings 35 ■ Closed Sales 5 28 19 2007 2008 2007 2008 **Ratio of Sales Price to Original List Price**







Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.