Local Market Updates



Year to Date

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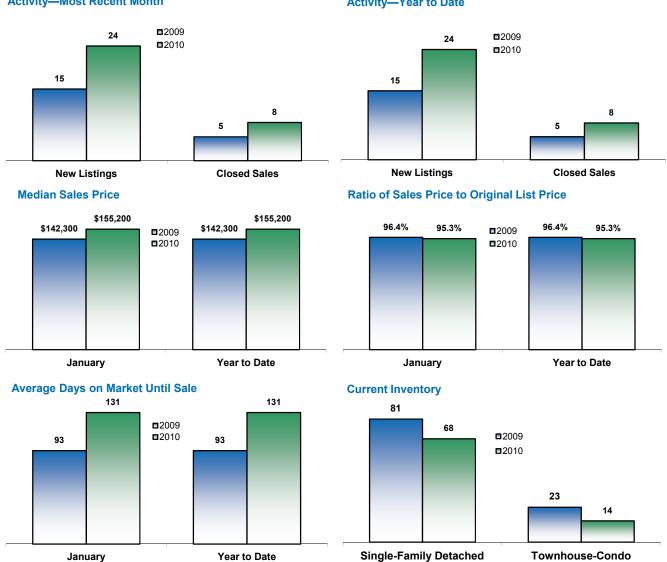
Lincoln County, SD	January			roar to Bato		
	2009	2010	Change	2009	2010	Change
New Listings	15	24	+ 60.0%	15	24	+ 60.0%
Closed Sales	5	8	+ 60.0%	5	8	+ 60.0%
Median Sales Price*	\$142,300	\$155,200	+ 9.1%	\$142,300	\$155,200	+ 9.1%
Average Sales Price*	\$137,860	\$170,725	+ 23.8%	\$137,860	\$170,725	+ 23.8%
Percent of Original List Price Received at Sale*	96.4%	95.3%	- 1.1%	96.4%	95.3%	- 1.1%
Average Days on Market Until Sale	93	131	+ 40.9%	93	131	+ 40.9%
Total Current Inventory**	104	82	- 21.2%			
Single-Family Detached Inventory	Ω1	68	16.0%			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month

Activity—Year to Date

January



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.