Local Market Updates



Year to Date

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Hartford

Minnehaha County, SD	January			rear to Date		
	2009	2010	Change	2009	2010	Change
New Listings	8	12	+ 50.0%	8	12	+ 50.0%
Closed Sales	0	2	NA	0	2	NA
Median Sales Price*	\$0	\$195,500	NA	\$0	\$195,500	NA
Average Sales Price*	\$0	\$195,500	NA	\$0	\$195,500	NA
Percent of Original List Price Received at Sale*	0.0%	95.5%	NA	0.0%	95.5%	NA
Average Days on Market Until Sale	0	109	NA	0	109	NA
Total Current Inventory**	36	29	- 19.4%			
Single-Family Detached Inventory	34	27	- 20 6%			

January

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 2009 2009 **2**010 **2**010 8 2 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** 95.5% 95.5% \$195,500 \$195,500 **2**009 **2009 2**010 **2**010 0.0% \$0 0.0% January Year to Date January Year to Date **Average Days on Market Until Sale Current Inventory** 109 **2**009 **2009 2010** 27 **2**010 **Single-Family Detached** Townhouse-Condo January Year to Date

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.