Local Market Updates



Year to Date

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Single-Family Detached Inventory

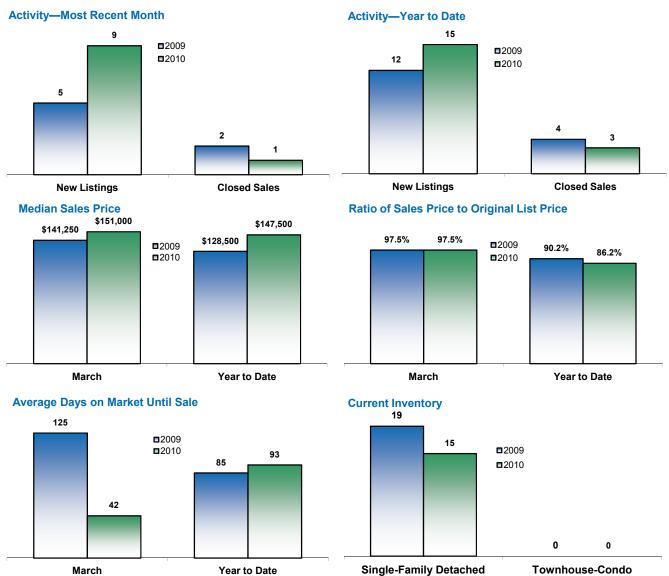
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Minnehaha County, SD	2009	2010	Change	2009	2010	Change
New Listings	5	9	+ 80.0%	12	15	+ 25.0%
Closed Sales	2	1	- 50.0%	4	3	- 25.0%
Median Sales Price*	\$141,250	\$151,000	+ 6.9%	\$128,500	\$147,500	+ 14.8%
Average Sales Price*	\$141,250	\$151,000	+ 6.9%	\$109,250	\$107,833	- 1.3%
Percent of Original List Price Received at Sale*	97.5%	97.5%	+ 0.0%	90.2%	86.2%	- 4.4%
Average Days on Market Until Sale	125	42	- 66.3%	85	93	+ 9.3%
Total Current Inventory**	19	15	- 21.1%			

March

- 21.1%

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

19



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.