## **Local Market Updates**

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Year to Date

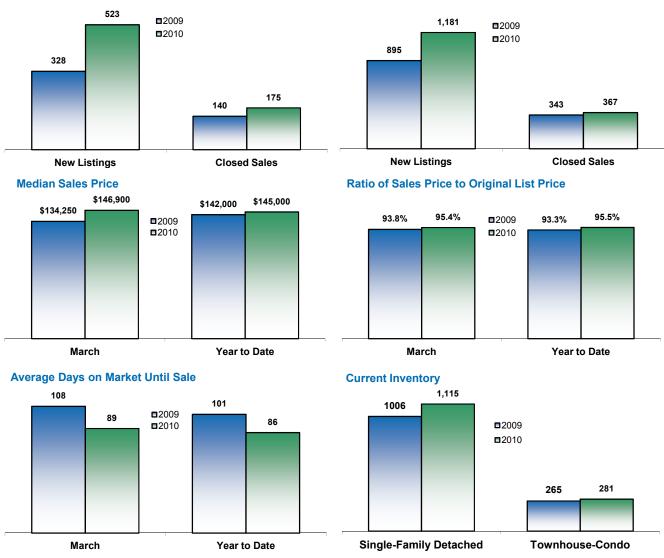
## City of Sioux Falls March

Lincoln and Minnehaha Counties, SD	2009	2010	Change	2009	2010	Change
New Listings	328	523	+ 59.5%	895	1,181	+ 32.0%
Closed Sales	140	175	+ 25.0%	343	367	+ 7.0%
Median Sales Price*	\$134,250	\$146,900	+ 9.4%	\$142,000	\$145,000	+ 2.1%
Average Sales Price*	\$154,494	\$180,695	+ 17.0%	\$164,791	\$170,075	+ 3.2%
Percent of Original List Price Received at Sale*	93.8%	95.4%	+ 1.7%	93.3%	95.5%	+ 2.3%
Average Days on Market Until Sale	108	89	- 17.5%	101	86	- 15.4%
Total Current Inventory**	1,271	1,396	+ 9.8%			
Single-Family Detached Inventory	1006	1,115	+ 10.8%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008

Activity—Year to Date

## Activity—Most Recent Month



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.