# **Local Market Updates**



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## March

### **Year to Date**

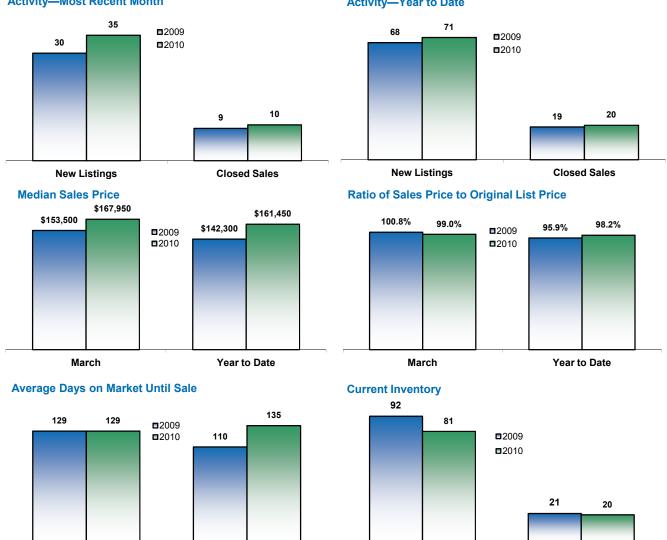
Lincoln County, SD	2009	2010	Change	2009	2010	Change
New Listings	30	35	+ 16.7%	68	71	+ 4.4%
Closed Sales	9	10	+ 11.1%	19	20	+ 5.3%
Median Sales Price*	\$153,500	\$167,950	+ 9.4%	\$142,300	\$161,450	+ 13.5%
Average Sales Price*	\$152,439	\$174,530	+ 14.5%	\$146,184	\$171,308	+ 17.2%
Percent of Original List Price Received at Sale*	100.8%	99.0%	- 1.8%	95.9%	98.2%	+ 2.4%
Average Days on Market Until Sale	129	129	- 0.0%	110	135	+ 22.0%
Total Current Inventory**	113	101	- 10.6%			
Single-Family Detached Inventory	92	81	- 12.0%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008

#### **Activity—Most Recent Month**

March

#### **Activity—Year to Date**



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

**Single-Family Detached** 

Townhouse-Condo