Local Market Updates



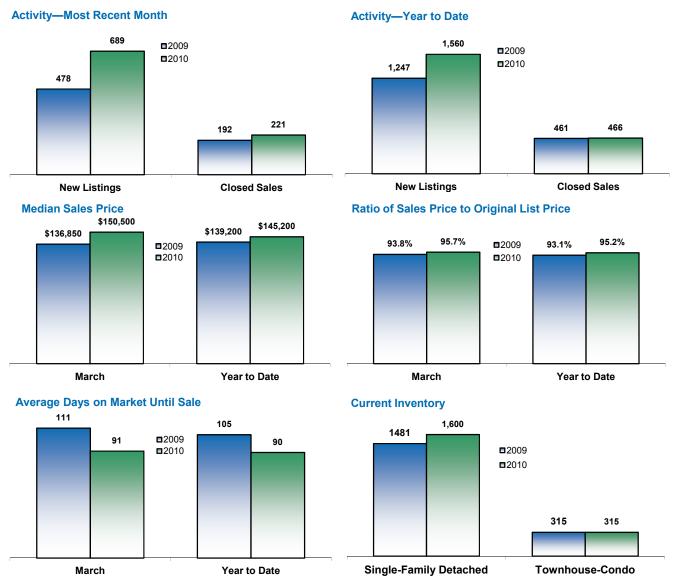
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Sioux Falls MSA March

Year to Date

4-County Metro Region	2009	2010	Change	2009	2010	Change
New Listings	478	689	+ 44.1%	1,247	1,560	+ 25.1%
Closed Sales	192	221	+ 15.1%	461	466	+ 1.1%
Median Sales Price*	\$136,850	\$150,500	+ 10.0%	\$139,200	\$145,200	+ 4.3%
Average Sales Price*	\$152,148	\$178,058	+ 17.0%	\$158,257	\$166,665	+ 5.3%
Percent of Original List Price Received at Sale*	93.8%	95.7%	+ 2.1%	93.1%	95.2%	+ 2.3%
Average Days on Market Until Sale	111	91	- 17.6%	105	90	- 14.3%
Total Current Inventory**	1,796	1,915	+ 6.6%			
Single-Family Detached Inventory	1481	1,600	+ 8.0%			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.