## **Local Market Updates**

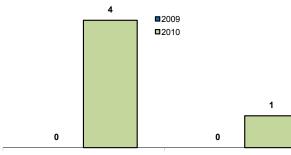
A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community



| lowa   |      | April     |         |           | Year to Date |         |  |
|--|------|-----------|---------|-----------|--------------|---------|--|
| Multiple Counties, IA                            | 2009 | 2010      | Change  | 2009      | 2010         | Change  |  |
| New Listings                                     | 0    | 4         | NA      | 4         | 6            | + 50.0% |  |
| Closed Sales                                     | 0    | 1         | NA      | 1         | 1            | - 0.0%  |  |
| Median Sales Price*                              | \$0  | \$150,000 | NA      | \$150,000 | \$150,000    | - 0.0%  |  |
| Average Sales Price*                             | \$0  | \$150,000 | NA      | \$150,000 | \$150,000    | - 0.0%  |  |
| Percent of Original List Price Received at Sale* | 0.0% | 94.3%     | NA      | 69.8%     | 94.3%        | + 35.2% |  |
| Average Days on Market Until Sale                | 0    | 119       | NA      | 215       | 119          | - 44.7% |  |
| Total Current Inventory**                        | 10   | 12        | + 20.0% |           |              |         |  |
| Single-Family Detached Inventory                 | 10   | 12        | + 20.0% |           |              |         |  |

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008

## Activity-Most Recent Month



**New Listings** 

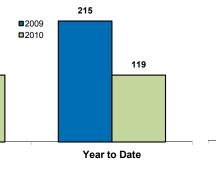




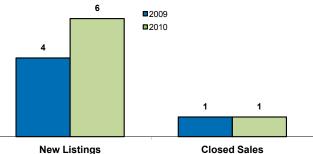
119

0

April

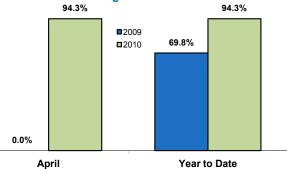






**New Listings** 

**Ratio of Sales Price to Original List Price** 



2009 **2**010





10





Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

All data from the RASE Multiple Listing Service.