Local Market Updates



Year to Date

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April

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Lincoln County, SD	2009	2010	Change	2009	2010	Change
New Listings	0	7	NA	7	27	+ 285.7%
Closed Sales	2	4	+ 100.0%	9	5	- 44.4%
Median Sales Price*	\$96,500	\$69,000	- 28.5%	\$97,000	\$63,100	- 34.9%
Average Sales Price*	\$96,500	\$68,733	- 28.8%	\$107,667	\$59,986	- 44.3%
Percent of Original List Price Received at Sale*	82.7%	90.0%	+ 8.8%	89.2%	92.0%	+ 3.1%
Average Days on Market Until Sale	71	35	- 50.4%	93	29	- 69.4%
Total Current Inventory**	12	19	+ 58.3%			
Single-Family Detached Inventory	12	19	+ 58 3%			

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*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 2009 2009 2010 **2**010 2 5 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** 92.0% 90.0% 89.2% 82.7% \$96,500 \$97,000 **2009 2**010 □2010 \$69,000 \$63,100 April Year to Date April Year to Date **Average Days on Market Until Sale Current Inventory** 93 **2009 2**010 2009 12 **2**010 29 **Single-Family Detached** Townhouse-Condo

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

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