Local Market Updates

A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community

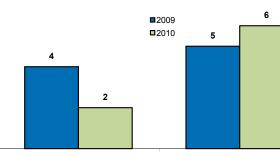


Canton		Мау			Year to Date		
Lincoln County, SD	2009	2010	Change	2009	2010	Change	
New Listings	4	2	- 50.0%	27	23	- 14.8%	
Closed Sales	5	6	+ 20.0%	16	15	- 6.3%	
Median Sales Price*	\$92,450	\$84,250	- 8.9%	\$80,000	\$89,000	+ 11.3%	
Average Sales Price*	\$87,475	\$96,167	+ 9.9%	\$103,153	\$103,433	+ 0.3%	
Percent of Original List Price Received at Sale*	90.7%	95.7%	+ 5.6%	87.6%	94.2%	+ 7.5%	
Average Days on Market Until Sale	178	110	- 38.2%	141	101	- 27.8%	
Total Current Inventory**	31	18	- 41.9%				
Single-Family Detached Inventory	31	18	- 41.9%				

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Year to Date 27





New Listings

Median Sales Price

\$92,450

2009

2010



Year to Date

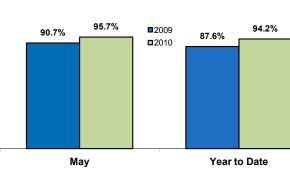
\$80,000

\$89,000

Ratio of Sales Price to Original List Price

New Listings

23



2009

2010

16

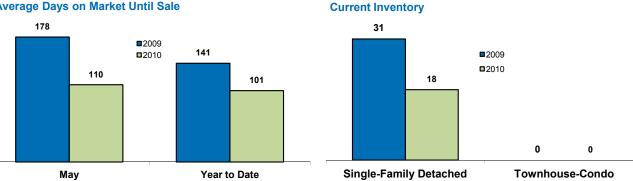
Closed Sales

15



Мау

\$84,250



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.