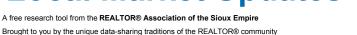
## **Local Market Updates**

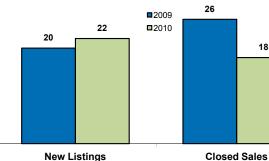




Harrisburg Year to Date May Lincoln County, SD 2009 2010 2010 Change 2009 Change + 10.0% **New Listings** 20 22 119 119 - 0.0% **Closed Sales** 26 18 - 30.8% 62 49 - 21.0% Median Sales Price\* \$147,350 \$147,750 + 0.3% \$152,750 \$151,500 - 0.8% Average Sales Price\* \$148,546 \$164,181 + 10.5% \$151,116 \$172,783 + 14.3% Percent of Original List Price Received at Sale\* 98.6% 98.5% 99.6% + 1.1% 97.8% + 0.8% Average Days on Market Until Sale 123 123 - 0.5% 119 120 + 1.0% **Total Current Inventory\*\*** 106 107 + 0.9% ---------**Single-Family Detached Inventory** + 1.1% 88 89 \_\_\_ ---

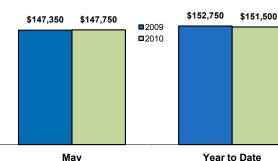
> \*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008





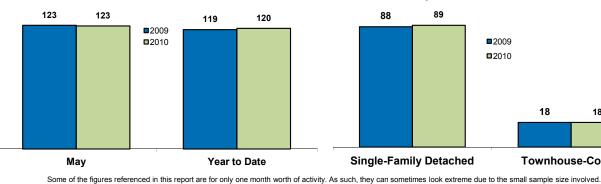
**Closed Sales** 

**Median Sales Price** 



May







119

New Listings

Activity—Year to Date

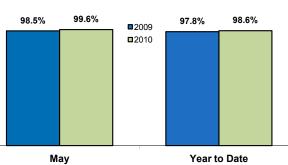
119

**Closed Sales** 

49



89



2009

**2**010







2009 **2**010

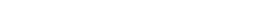


18

**Townhouse-Condo** 

18





Single-Family Detached