Local Market Updates



Year to Date

Townhouse-Condo

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City of Sioux Falls

June

Lincoln and Minnehaha Counties, SD	5 6 1 1 1 5			. our to butt		
	2009	2010	Change	2009	2010	Change
New Listings	431	327	- 24.1%	2,136	2,282	+ 6.8%
Closed Sales	267	265	- 0.7%	995	1,144	+ 15.0%
Median Sales Price*	\$151,000	\$150,000	- 0.7%	\$145,000	\$146,000	+ 0.7%
Average Sales Price*	\$178,489	\$173,175	- 3.0%	\$166,596	\$167,088	+ 0.3%
Percent of Original List Price Received at Sale*	95.6%	96.1%	+ 0.6%	94.7%	95.9%	+ 1.3%
Average Days on Market Until Sale	85	76	- 10.0%	96	79	- 18.1%
Total Current Inventory**	1,355	1,337	- 1.3%			
Single-Family Detached Inventory	1052	1,093	+ 3.9%			

June

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 431 2,136 **2009 2009 2**010 **2**010 327 267 265 1,144 995 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** \$151,000 \$150,000 \$146,000 \$145,000 95.6% 96.1% 95.9% 94.7% **2009 2**009 **2**010 **2**010 June June Year to Date Year to Date **Average Days on Market Until Sale Current Inventory** 1,093 1052 96 **2009** 85 **2**010 2009 79 76 **2**010 303 244

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

Single-Family Detached