Local Market Updates

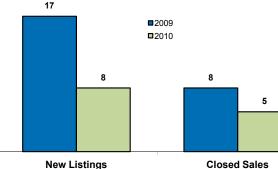
REALTOR® Association of the Sioux Empire Inc

A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community

Dell Rapids Year to Date June Minnehaha County, SD 2009 2010 Change 2009 2010 Change **New Listings** 17 8 - 52.9% 67 55 - 17.9% **Closed Sales** 8 5 - 37.5% 31 29 - 6.5% Median Sales Price* \$119,950 \$135,000 + 12.5% \$119,950 \$123,900 + 3.3% Average Sales Price* \$114,163 \$122,960 + 7.7% \$141,330 \$141,576 + 0.2% Percent of Original List Price Received at Sale* 92.5% 94.4% + 2.0% 95.2% 93.4% - 1.9% Average Days on Market Until Sale 79 117 + 47.4% 120 126 + 4.3% **Total Current Inventory**** 60 44 - 26.7% ---------**Single-Family Detached Inventory** - 28.3% 60 43 ___ ---

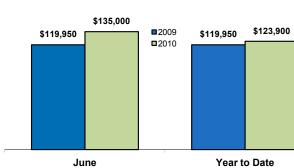
*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



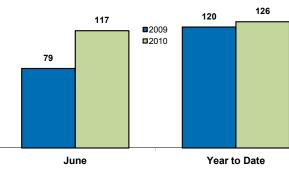


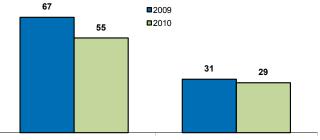
Closed Sales

Median Sales Price



Average Days on Market Until Sale

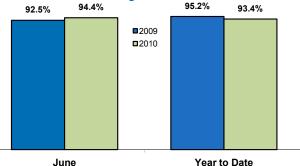




New Listings

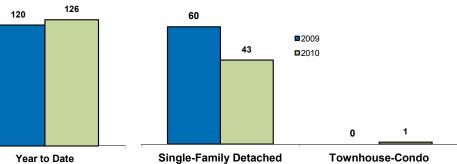
Activity—Year to Date

Closed Sales Ratio of Sales Price to Original List Price 95.2%









Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.