Local Market Updates

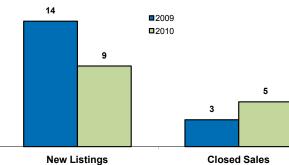
A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community



Luverne		June			Year to Date		
Rock County, MN	2009	2010	Change	2009	2010	Change	
New Listings	14	9	- 35.7%	46	58	+ 26.1%	
Closed Sales	3	5	+ 66.7%	15	22	+ 46.7%	
Median Sales Price*	\$80,000	\$86,000	+ 7.5%	\$80,000	\$114,000	+ 42.5%	
Average Sales Price*	\$117,067	\$102,880	- 12.1%	\$113,673	\$106,129	- 6.6%	
Percent of Original List Price Received at Sale*	91.7%	96.2%	+ 5.0%	87.3%	93.4%	+ 7.0%	
Average Days on Market Until Sale	227	142	- 37.5%	238	114	- 52.1%	
Total Current Inventory**	43	50	+ 16.3%				
Single-Family Detached Inventory	40	48	+ 20.0%				

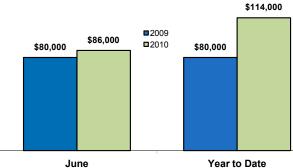
*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity-Most Recent Month

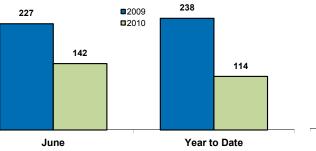


Closed Sales

Median Sales Price



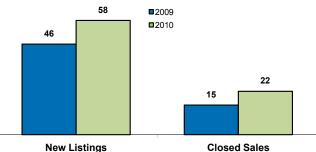




Single-Family Detached Townhouse-Condo

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

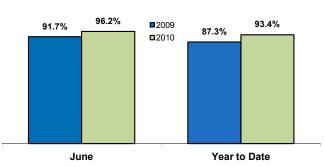
Activity—Year to Date



New Listings

Ratio of Sales Price to Original List Price

48



2009

2010

3

2



40