Local Market Updates

REALTOR® Association of the Sioux Empire Inc

Year to Date

1.475

1,346

Closed Sales

A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community

Sioux Falls MSA

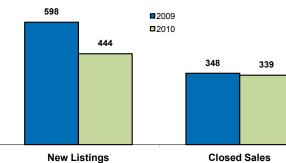
4-County Metro Region 2009 2010 Change 2009 2010 Change **New Listings** 598 444 - 25.8% 2,962 3,053 + 3.1% **Closed Sales** 348 339 - 2.6% 1.346 1.475 + 9.6% Median Sales Price* \$149,000 \$150,000 + 0.7% \$144,900 \$145,000 + 0.1% Average Sales Price* \$174,892 \$169,576 - 3.0% \$161,838 \$163,589 + 1.1% Percent of Original List Price Received at Sale* 95.6% 95.6% 95.6% + 0.0% 94.6% + 1.1% Average Days on Market Until Sale 88 80 - 9.1% 99 84 - 15.3% **Total Current Inventory**** 1,948 1,894 - 2.8% ---------**Single-Family Detached Inventory** 1587 + 1.5% 1,611 ---

> *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity-Most Recent Month

Median Sales Price

\$149,000



2009 **2**010

\$144,900



Year to Date

\$145,000

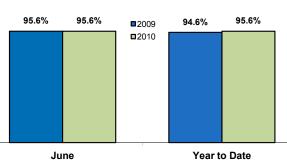
Ratio of Sales Price to Original List Price

1,611

Single-Family Detached

New Listings

3,053



2009

2010

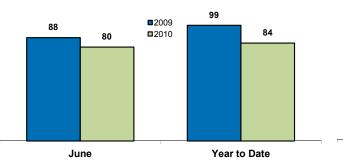
2009

2010



June

\$150.000





1587

361

283

Townhouse-Condo

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Activity—Year to Date

2,962

June