Local Market Updates



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Townhouse-Condo

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July

Union County, SD	July			rear to Date		
	2009	2010	Change	2009	2010	Change
New Listings	3	3	- 0.0%	49	31	- 36.7%
Closed Sales	2	1	- 50.0%	12	17	+ 41.7%
Median Sales Price*	\$160,850	\$77,000	- 52.1%	\$119,850	\$125,000	+ 4.3%
Average Sales Price*	\$160,850	\$77,000	- 52.1%	\$116,425	\$121,188	+ 4.1%
Percent of Original List Price Received at Sale*	94.6%	96.9%	+ 2.4%	90.8%	96.3%	+ 6.0%
Average Days on Market Until Sale	45	0	- 100.0%	77	161	+ 108.0%
Total Current Inventory**	44	24	- 45.5%			
Single-Family Detached Inventory	36	22	20 00/			

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*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008 **Activity—Most Recent Month Activity—Year to Date 2009** 49 **2009 2**010 **2**010 2 31 1 17 12 **New Listings New Listings Closed Sales Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** \$160,850 94.6% 96.9% 96.3% **2009 2009** 90.8% \$125,000 **2**010 □2010 \$119.850 \$77,000 July Year to Date July Year to Date **Average Days on Market Until Sale Current Inventory** 161 36 **2009 2**010 **2009 2**010 22 77 45 8

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

Single-Family Detached