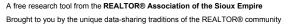
## **Local Market Updates**

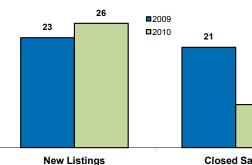




## **Brandon** Year to Date July Minnehaha County, SD 2009 2010 2010 Change Change 2009 + 13.0% **New Listings** 23 26 171 165 - 3.5% **Closed Sales** 21 ٩ - 57.1% 89 65 - 27.0% Median Sales Price\* \$167,500 \$149,500 - 10.7% \$163,850 \$185,000 + 12.9% Average Sales Price\* \$191,639 \$231,399 + 20.7% \$181,841 \$209,281 + 15.1% Percent of Original List Price Received at Sale\* 96.0% 96.4% 93.6% - 2.8% 96.4% - 0.4% Average Days on Market Until Sale 85 115 + 35.5% 94 102 + 8.1% **Total Current Inventory\*\*** 81 97 + 19.8% ---------+ 28.6% **Single-Family Detached Inventory** 70 90 ---

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008

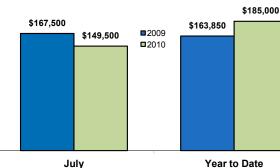




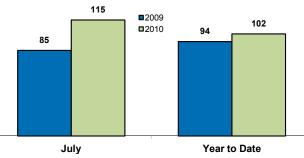
**Closed Sales** 

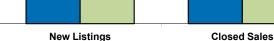
9

**Median Sales Price** 





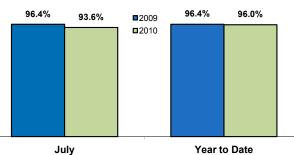




165

Activity—Year to Date 171

**Ratio of Sales Price to Original List Price** 

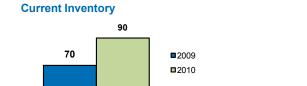


2009

**2**010

89

65





Single-Family Detached **Townhouse-Condo** Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

All data from the RASE Multiple Listing Service.