Local Market Updates



Year to Date

Townhouse-Condo

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Harrichurg

July

Lincoln County, SD	July			icai to bate		
	2009	2010	Change	2009	2010	Change
New Listings	25	36	+ 44.0%	175	171	- 2.3%
Closed Sales	21	4	- 81.0%	104	69	- 33.7%
Median Sales Price*	\$135,000	\$253,500	+ 87.8%	\$149,550	\$152,500	+ 2.0%
Average Sales Price*	\$139,544	\$280,975	+ 101.4%	\$152,814	\$175,485	+ 14.8%
Percent of Original List Price Received at Sale*	98.0%	94.0%	- 4.1%	98.1%	97.9%	- 0.2%
Average Days on Market Until Sale	193	91	- 52.7%	128	111	- 14.0%
Total Current Inventory**	90	108	+ 20.0%			
Single-Family Detached Inventory	75	89	+ 18.7%			

July.

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008 **Activity—Most Recent Month Activity—Year to Date** 36 175 171 **2009 2009 2**010 **2**010 25 21 104 69 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** \$253,500 98.0% 98.1% 97.9% 94.0% **2009 2**009 **2**010 **2**010 \$149,550 \$152,500 \$135,000 July Year to Date July Year to Date **Average Days on Market Until Sale Current Inventory** 89 193 **2009** 75 **2**010 2009 **2**010 128 111 91 19 15

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

Single-Family Detached