Local Market Updates

A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community



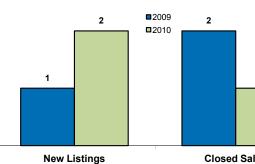
lowa		July			Year to Date		
Multiple Counties, IA	2009	2010	Change	2009	2010	Change	
New Listings	1	2	+ 100.0%	13	13	- 0.0%	
Closed Sales	2	1	- 50.0%	3	3	- 0.0%	
Median Sales Price*	\$304,500	\$23,500	- 92.3%	\$150,000	\$150,000	- 0.0%	
Average Sales Price*	\$304,500	\$23,500	- 92.3%	\$253,000	\$119,567	- 52.7%	
Percent of Original List Price Received at Sale*	121.4%	102.6%	- 15.5%	104.2%	93.7%	- 10.0%	
Average Days on Market Until Sale	146	20	- 86.3%	169	116	- 31.4%	
Total Current Inventory**	13	12	- 7.7%				
Single-Family Detached Inventory	13	12	- 7.7%				

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity-Most Recent Month

Median Sales Price

\$304,500



2009

□2010

\$23,500

July

\$150,000

Closed Sales

\$150,000

Year to Date

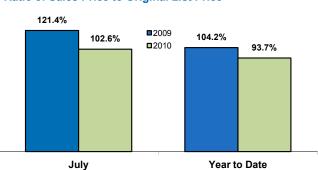
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Ratio of Sales Price to Original List Price

New Listings

13

Activity—Year to Date 13



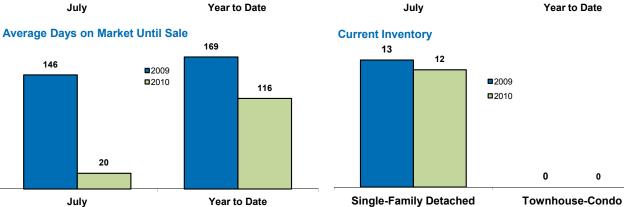
2009

2010

3

Closed Sales

3



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

All data from the RASE Multiple Listing Service.