## **Local Market Updates**



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Worthing	July			Year to Date		
Lincoln County, SD	2009	2010	Change	2009	2010	Change
New Listings	4	1	- 75.0%	25	11	- 56.0%
Closed Sales	3	1	- 66.7%	10	12	+ 20.0%
Median Sales Price*	\$128,900	\$132,500	+ 2.8%	\$124,536	\$128,450	+ 3.1%
Average Sales Price*	\$129,097	\$132,500	+ 2.6%	\$109,869	\$137,692	+ 25.3%
Percent of Original List Price Received at Sale*	101.1%	96.8%	- 4.2%	98.9%	95.5%	- 3.5%
Average Days on Market Until Sale	41	104	+ 153.7%	95	83	- 13.2%
Total Current Inventory**	14	4	- 71.4%			
Single-Family Detached Inventory	13	4	- 69.2%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008

## **Activity—Most Recent Month Activity—Year to Date 2009** 25 **2009 2**010 **2**010 12 11 10 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** \$132,500 \$128,900 \$128,450 \$124,536 101.1% 98.9% 96.8% 95.5% **2009 2009 2**010 □2010 July Year to Date July Year to Date **Average Days on Market Until Sale Current Inventory** 13 104 95 **2009 2**010 83 **2009 2**010 41 **Single-Family Detached** Townhouse-Condo July Year to Date

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.