Local Market Updates



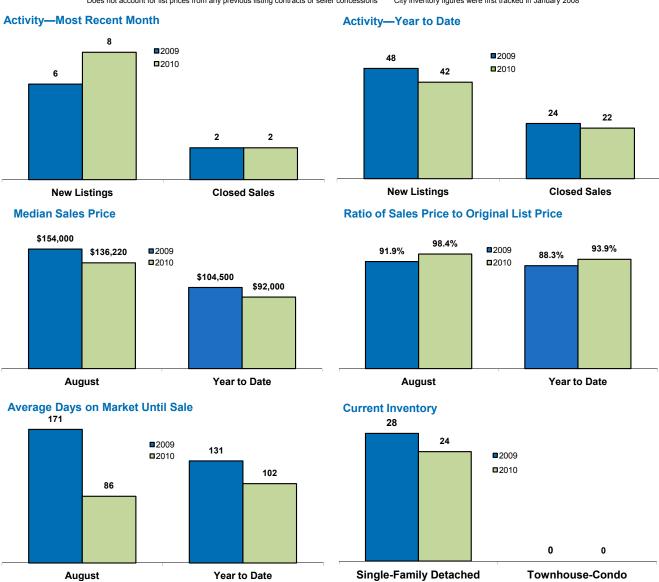
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Lincoln County, SD	2009	2010	Change	2009	2010	Change
New Listings	6	8	+ 33.3%	48	42	- 12.5%
Closed Sales	2	2	- 0.0%	24	22	- 8.3%
Median Sales Price*	\$154,000	\$136,220	- 11.5%	\$104,500	\$92,000	- 12.0%
Average Sales Price*	\$154,000	\$136,220	- 11.5%	\$119,817	\$106,934	- 10.8%
Percent of Original List Price Received at Sale*	91.9%	98.4%	+ 7.1%	88.3%	93.9%	+ 6.3%
Average Days on Market Until Sale	171	86	- 50.0%	131	102	- 22.2%
Total Current Inventory**	28	24	- 14.3%			
Single-Family Detached Inventory	28	24	- 14.3%			

August



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.