Local Market Updates



Year to Date

Townhouse-Condo

A free research tool from the **REALTOR® Association of the Sioux Empire**Brought to you by the unique data-sharing traditions of the REALTOR® community

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August

Lincoln County, SD	August			icai to Bate		
	2009	2010	Change	2009	2010	Change
New Listings	1	6	+ 500.0%	39	53	+ 35.9%
Closed Sales	5	1	- 80.0%	22	14	- 36.4%
Median Sales Price*	\$88,000	\$170,000	+ 93.2%	\$95,500	\$114,500	+ 19.9%
Average Sales Price*	\$101,680	\$170,000	+ 67.2%	\$103,855	\$126,361	+ 21.7%
Percent of Original List Price Received at Sale*	90.5%	95.0%	+ 5.0%	92.5%	95.2%	+ 2.9%
Average Days on Market Until Sale	130	50	- 61.5%	114	48	- 58.1%
Total Current Inventory**	22	26	+ 18.2%			
Single-Family Detached Inventory	14	26	+ 95 7%			

August

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 2009 2009 2010 **2**010 39 22 14 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** \$170,000 95.2% 92.5% 90.5% **2009 2**009 **2**010 □2010 \$114,500 \$95,500 \$88,000 August Year to Date August Year to Date **Average Days on Market Until Sale Current Inventory** 26 114 **2009 2**010 **2009 2**010 14 50 48

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

Single-Family Detached