Local Market Updates



Year to Date

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Single-Family Detached Inventory

City of Sioux Falls

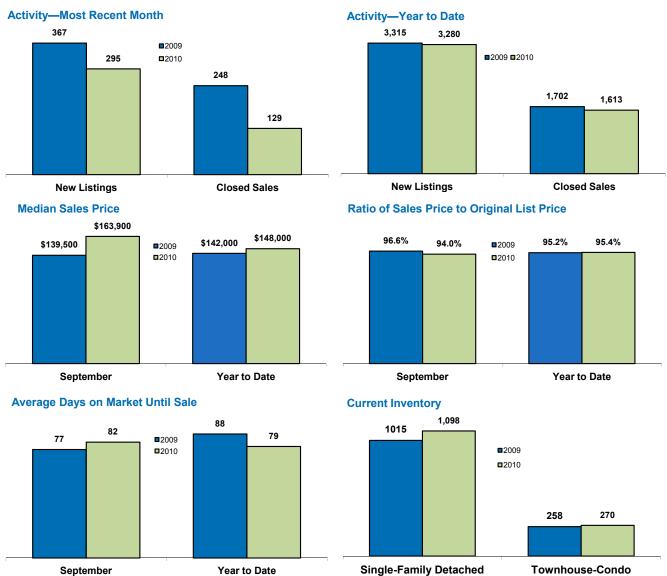
Lincoln and Minnehaha Counties, SD	Coptomison			rounto Duto		
	2009	2010	Change	2009	2010	Change
New Listings	367	295	- 19.6%	3,315	3,280	- 1.1%
Closed Sales	248	129	- 48.0%	1,702	1,613	- 5.2%
Median Sales Price*	\$139,500	\$163,900	+ 17.5%	\$142,000	\$148,000	+ 4.2%
Average Sales Price*	\$164,088	\$187,855	+ 14.5%	\$165,243	\$171,870	+ 4.0%
Percent of Original List Price Received at Sale*	96.6%	94.0%	- 2.7%	95.2%	95.4%	+ 0.2%
Average Days on Market Until Sale	77	82	+ 6.9%	88	79	- 10.1%
Total Current Inventory**	1,273	1,368	+ 7.5%			

September

1,098

+ 8.2%

1015 *Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.