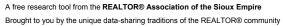
Local Market Updates



lowa



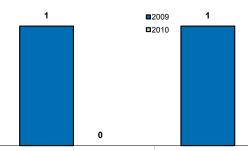
September

Year to Date

Multiple Counties, IA	2009	2010	Change	2009	2010	Change
New Listings	1	0	- 100.0%	18	17	- 5.6%
Closed Sales	1	0	- 100.0%	4	3	- 25.0%
Median Sales Price*	\$137,000	\$0	- 100.0%	\$143,500	\$150,000	+ 4.5%
Average Sales Price*	\$137,000	\$0	- 100.0%	\$224,000	\$119,567	- 46.6%
Percent of Original List Price Received at Sale*	101.5%	0.0%	- 100.0%	103.5%	93.7%	- 9.5%
Average Days on Market Until Sale	11	0	- 100.0%	130	116	- 10.4%
Total Current Inventory**	14	12	- 14.3%			
Single-Family Detached Inventory	14	12	- 14.3%			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity-Most Recent Month



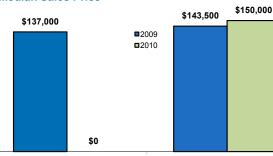
New Listings



Year to Date

0

Median Sales Price



September



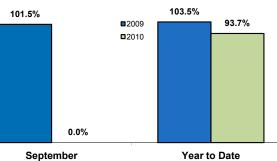


New Listings

Activity—Year to Date 18

Ratio of Sales Price to Original List Price

17



■2009 ■2010

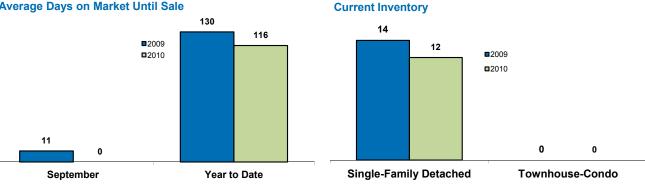
4

3

Closed Sales



Year to Date



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.