Local Market Updates



Year to Date

Townhouse-Condo

A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community

 $T_{\Delta 2}$

September

Lincoln County, SD	Ocptember			icai to bate		
	2009	2010	Change	2009	2010	Change
New Listings	26	11	- 57.7%	155	144	- 7.1%
Closed Sales	11	2	- 81.8%	66	59	- 10.6%
Median Sales Price*	\$146,000	\$193,500	+ 32.5%	\$167,500	\$145,000	- 13.4%
Average Sales Price*	\$151,156	\$193,500	+ 28.0%	\$174,014	\$157,634	- 9.4%
Percent of Original List Price Received at Sale*	94.4%	96.2%	+ 1.9%	94.9%	95.0%	+ 0.1%
Average Days on Market Until Sale	103	56	- 45.4%	86	69	- 20.3%
Total Current Inventory**	61	62	+ 1.6%			
Single-Family Detached Inventory	55	55	- 0.0%			

Sentember

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity—Most Recent Month Activity—Year to Date 155 **2**009 ■2009 ■2010 **2**010 11 66 59 2 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** 94.4% 96.2% 94.9% 95.0% \$193,500 **2**009 **2**009 ■2010 \$167,500 **2**010 \$146,000 \$145,000 September Year to Date September Year to Date **Average Days on Market Until Sale Current Inventory** 103 **2**009 86 **2**010 **2009 2**010 56

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

Single-Family Detached