Local Market Updates



Year to Date

A free research tool from the REALTOR® Association of the Sioux Empire

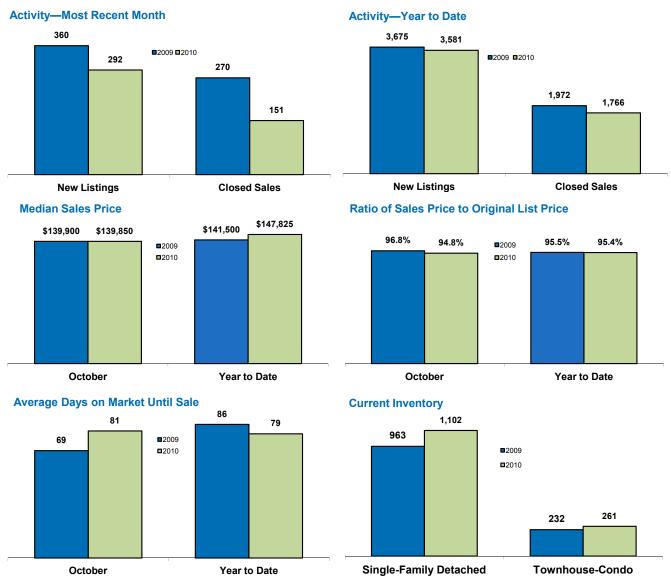
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City of Sioux Falls

| Lincoln and Minnehaha Counties, SD | | | | i dui to Duto | | |
|--|-----------|-----------|---------|---------------|-----------|---------|
| | 2009 | 2010 | Change | 2009 | 2010 | Change |
| New Listings | 360 | 292 | - 18.9% | 3,675 | 3,581 | - 2.6% |
| Closed Sales | 270 | 151 | - 44.1% | 1,972 | 1,766 | - 10.4% |
| Median Sales Price* | \$139,900 | \$139,850 | - 0.0% | \$141,500 | \$147,825 | + 4.5% |
| Average Sales Price* | \$154,713 | \$161,192 | + 4.2% | \$163,801 | \$170,921 | + 4.3% |
| Percent of Original List Price Received at Sale* | 96.8% | 94.8% | - 2.1% | 95.5% | 95.4% | - 0.1% |
| Average Days on Market Until Sale | 69 | 81 | + 18.3% | 86 | 79 | - 7.1% |
| Total Current Inventory** | 1,195 | 1,363 | + 14.1% | | | |
| Single-Family Detached Inventory | 963 | 1,102 | + 14.4% | | | |

October

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.