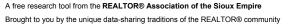
Local Market Updates



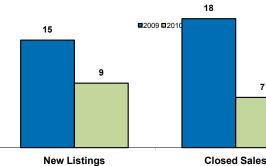


Harrisburg October Year to Date

Lincoln County, SD	2009	2010	Change	2009	2010	Change
New Listings	15	9	- 40.0%	234	219	- 6.4%
Closed Sales	18	7	- 61.1%	147	89	- 39.5%
Median Sales Price*	\$155,250	\$137,000	- 11.8%	\$150,200	\$151,500	+ 0.9%
Average Sales Price*	\$149,363	\$140,071	- 6.2%	\$151,264	\$168,995	+ 11.7%
Percent of Original List Price Received at Sale*	101.3%	95.3%	- 5.9%	98.3%	97.2%	- 1.1%
Average Days on Market Until Sale	60	71	+ 18.3%	117	104	- 10.9%
Total Current Inventory**	79	103	+ 30.4%			
Single-Family Detached Inventory	66	78	+ 18.2%			

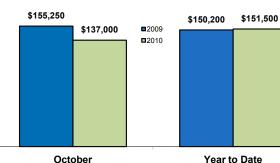
*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity-Most Recent Month



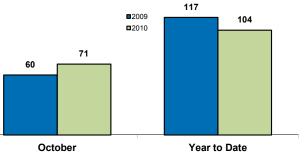
Closed Sales

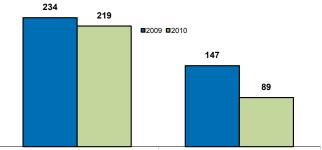
Median Sales Price



October



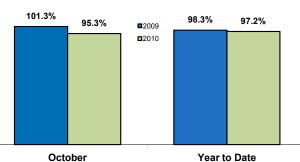




New Listings

Activity—Year to Date

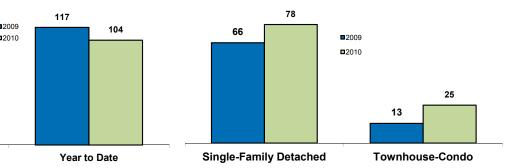
Closed Sales Ratio of Sales Price to Original List Price











Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.