Local Market Updates



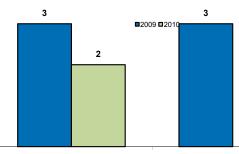
A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community

Worthing October Year to Date

| Lincoln County, SD | 2009 | 2010 | Change | 2009 | 2010 | Change |
|--|-----------|------|----------|-----------|-----------|---------|
| New Listings | 3 | 2 | - 33.3% | 38 | 20 | - 47.4% |
| Closed Sales | 3 | 0 | - 100.0% | 19 | 13 | - 31.6% |
| Median Sales Price* | \$125,000 | \$0 | - 100.0% | \$125,000 | \$124,900 | - 0.1% |
| Average Sales Price* | \$116,000 | \$0 | - 100.0% | \$115,873 | \$131,100 | + 13.1% |
| Percent of Original List Price Received at Sale* | 97.6% | 0.0% | - 100.0% | 98.1% | 93.5% | - 4.7% |
| Average Days on Market Until Sale | 47 | 0 | - 100.0% | 82 | 81 | - 1.4% |
| Total Current Inventory** | 12 | 10 | - 16.7% | | | |
| Single-Family Detached Inventory | 12 | 10 | - 16.7% | | | |

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



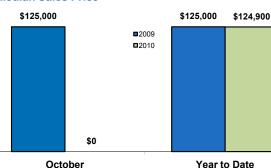


New Listings

Closed Sales

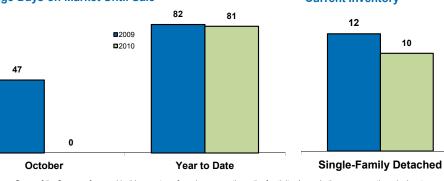
0

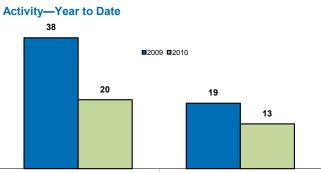
Median Sales Price



October

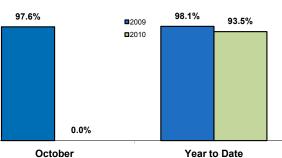






New Listings

Ratio of Sales Price to Original List Price



2009





Closed Sales





0

Townhouse-Condo

0





10

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.