Local Market Updates



Year to Date

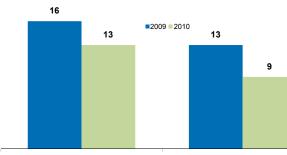
A free research tool from the REALTOR® Association of the Sioux Empire Brought to you by the unique data-sharing traditions of the REALTOR® community

Harrisburg November

Lincoln County, SD	2009	2010	Change	2009	2010	Change
New Listings	16	13	- 18.8%	250	233	- 6.8%
Closed Sales	13	9	- 30.8%	160	98	- 38.8%
Median Sales Price*	\$152,900	\$161,800	+ 5.8%	\$150,400	\$152,000	+ 1.1%
Average Sales Price*	\$150,628	\$188,456	+ 25.1%	\$151,212	\$170,783	+ 12.9%
Percent of Original List Price Received at Sale*	97.7%	94.4%	- 3.4%	98.2%	96.9%	- 1.3%
Average Days on Market Until Sale	91	116	+ 27.0%	115	105	- 8.3%
Total Current Inventory**	84	97	+ 15.5%			
Single-Family Detached Inventory	69	73	+ 5.8%			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008

Activity-Most Recent Month



2009 2010

New Listings

\$161,800

Median Sales Price

\$152,900

Closed Sales

\$152,000

\$150,400

Year to Date

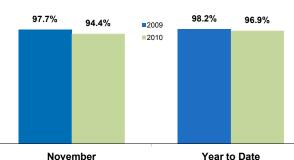
Ratio of Sales Price to Original List Price

New Listings

233

Activity—Year to Date

250



2009

2010

2009 2010

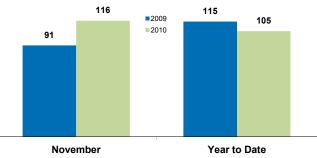
160

98

Closed Sales



November







15

24





Townhouse-Condo Single-Family Detached Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.