Local Market Updates



Year to Date

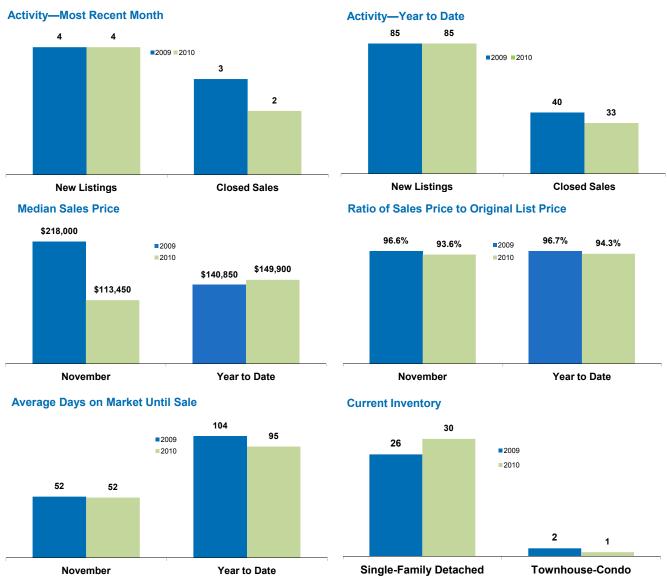
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Hartford

Minnehaha County, SD	11010111501			roar to Bato		
	2009	2010	Change	2009	2010	Change
New Listings	4	4	- 0.0%	85	85	- 0.0%
Closed Sales	3	2	- 33.3%	40	33	- 17.5%
Median Sales Price*	\$218,000	\$113,450	- 48.0%	\$140,850	\$149,900	+ 6.4%
Average Sales Price*	\$194,500	\$113,450	- 41.7%	\$165,106	\$160,873	- 2.6%
Percent of Original List Price Received at Sale*	96.6%	93.6%	- 3.1%	96.7%	94.3%	- 2.4%
Average Days on Market Until Sale	52	52	- 1.6%	104	95	- 8.6%
Total Current Inventory**	28	31	+ 10.7%			
Single-Family Detached Inventory	26	30	+ 15.4%			

November

tached Inventory 26 30 + 15.4% -- -*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.