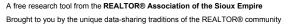
## **Local Market Updates**



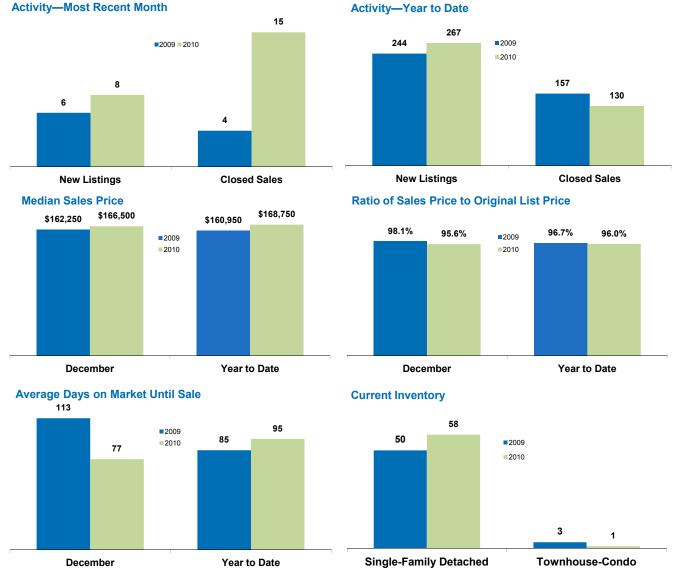


## Brandon December

## Year to Date

Minnehaha County, SD	2009	2010	Change	2009	2010	Change
New Listings	6	8	+ 33.3%	244	267	+ 9.4%
Closed Sales	4	15	+ 275.0%	157	130	- 17.2%
Median Sales Price*	\$162,250	\$166,500	+ 2.6%	\$160,950	\$168,750	+ 4.8%
Average Sales Price*	\$211,850	\$200,230	- 5.5%	\$178,349	\$196,075	+ 9.9%
Percent of Original List Price Received at Sale*	98.1%	95.6%	- 2.6%	96.7%	96.0%	- 0.7%
Average Days on Market Until Sale	113	77	- 31.1%	85	95	+ 11.4%
Total Current Inventory**	53	59	+ 11.3%			
Single-Family Detached Inventory	50	58	+ 16.0%			

\*Does not account for list prices from any previous listing contracts or seller concessions \*\*City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.