Local Market Updates



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Harrisburg

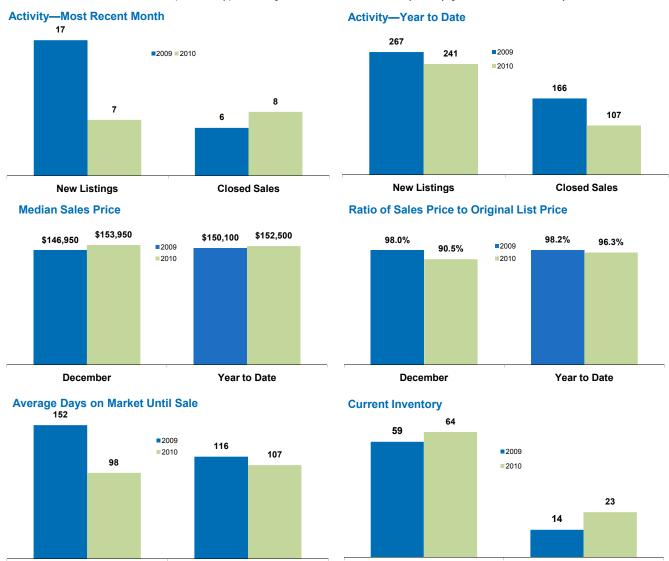
December

December

Year to Date

Lincoln County, SD	2009	2010	Change	2009	2010	Change
New Listings	17	7	- 58.8%	267	241	- 9.7%
Closed Sales	6	8	+ 33.3%	166	107	- 35.5%
Median Sales Price*	\$146,950	\$153,950	+ 4.8%	\$150,100	\$152,500	+ 1.6%
Average Sales Price*	\$137,250	\$157,763	+ 14.9%	\$150,707	\$172,120	+ 14.2%
Percent of Original List Price Received at Sale*	98.0%	90.5%	- 7.7%	98.2%	96.3%	- 2.0%
Average Days on Market Until Sale	152	98	- 35.7%	116	107	- 8.2%
Total Current Inventory**	73	87	+ 19.2%			
Single-Family Detached Inventory	59	64	+ 8.5%			

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008



Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

Single-Family Detached

Townhouse-Condo