Local Market Updates



Year to Date

Townhouse-Condo

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lowa

Total Current Inventory**

Single-Family Detached Inventory

December

Multiple Counties, IA						
	2009	2010	Change	2009	2010	Change
New Listings	2	1	- 50.0%	26	19	- 26.9%
Closed Sales	1	1	- 0.0%	8	5	- 37.5%
Median Sales Price*	\$122,000	\$210,000	+ 72.1%	\$110,500	\$150,000	+ 35.7%
Average Sales Price*	\$122,000	\$210,000	+ 72.1%	\$159,313	\$124,340	- 22.0%
Percent of Original List Price Received at Sale*	97.7%	82.4%	- 15.7%	97.5%	88.6%	- 9.2%
Average Days on Market Until Sale	49	103	+ 110.2%	130	97	- 25.3%

December

8

8

- 33.3%

- 33.3%

12

12

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008 **Activity—Most Recent Month Activity—Year to Date** 26 2 **2009 2009 2010 2010** 5 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** \$210,000 97.7% 97.5% **2009** 2009 88.6% 82.4% =2010 **2010** \$150,000 \$122.000 \$110,500 December Year to Date December Year to Date **Average Days on Market Until Sale Current Inventory** 130 12 2009 103 97 2010 2009 **2010** 49 0 0 **Single-Family Detached**

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

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