Local Market Updates



Year to Date

Townhouse-Condo

A free research tool from the REALTOR® Association of the Sioux Empire

Brought to you by the unique data-sharing traditions of the REALTOR® community

Lannay

December

Lincoln County, SD	December			icai to bate		
	2009	2010	Change	2009	2010	Change
New Listings	1	5	+ 400.0%	48	73	+ 52.1%
Closed Sales	3	2	- 33.3%	32	29	- 9.4%
Median Sales Price*	\$110,000	\$154,750	+ 40.7%	\$105,000	\$90,000	- 14.3%
Average Sales Price*	\$85,000	\$154,750	+ 82.1%	\$105,522	\$111,771	+ 5.9%
Percent of Original List Price Received at Sale*	78.7%	95.9%	+ 21.8%	90.8%	93.0%	+ 2.4%
Average Days on Market Until Sale	42	42	- 1.2%	106	50	- 52.6%
Total Current Inventory**	7	21	+ 200.0%			
Single-Family Detached Inventory	7	21	+ 200.0%			

December

*Does not account for list prices from any previous listing contracts or seller concessions **City inventory figures were first tracked in January 2008 **Activity—Most Recent Month Activity—Year to Date 2009 2009 2010 2010** 48 3 32 29 **New Listings Closed Sales New Listings Closed Sales Median Sales Price Ratio of Sales Price to Original List Price** \$154,750 95.9% **2009** 93.0% 2009 90.8% =2010 2010 78.7% \$110,000 \$105,000 \$90,000 December Year to Date December Year to Date **Average Days on Market Until Sale Current Inventory** 106 2009 2010 2009 **2010** 42 7 0

Some of the figures referenced in this report are for only one month worth of activity. As such, they can sometimes look extreme due to the small sample size involved.

Year to Date

Single-Family Detached