

Local Market Update

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE



Baltic

- 75.0% **- 100.0%** **- 100.0%**

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2010	2011	+/-	2010	2011	+/-
New Listings	4	1	- 75.0%	4	1	- 75.0%
Closed Sales	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$25,000	\$0	- 100.0%	\$25,000	\$0	- 100.0%
Average Sales Price*	\$25,000	\$0	- 100.0%	\$25,000	\$0	- 100.0%
Percent of Original List Price Received*	62.7%	0.0%	- 100.0%	62.7%	0.0%	- 100.0%
Average Days on Market Until Sale	76	0	- 100.0%	76	0	- 100.0%
Inventory of Homes for Sale	9	4	- 55.6%	--	--	--
Months Supply of Inventory	3.4	2.3	- 33.3%	--	--	--

January

■ 2010 ■ 2011

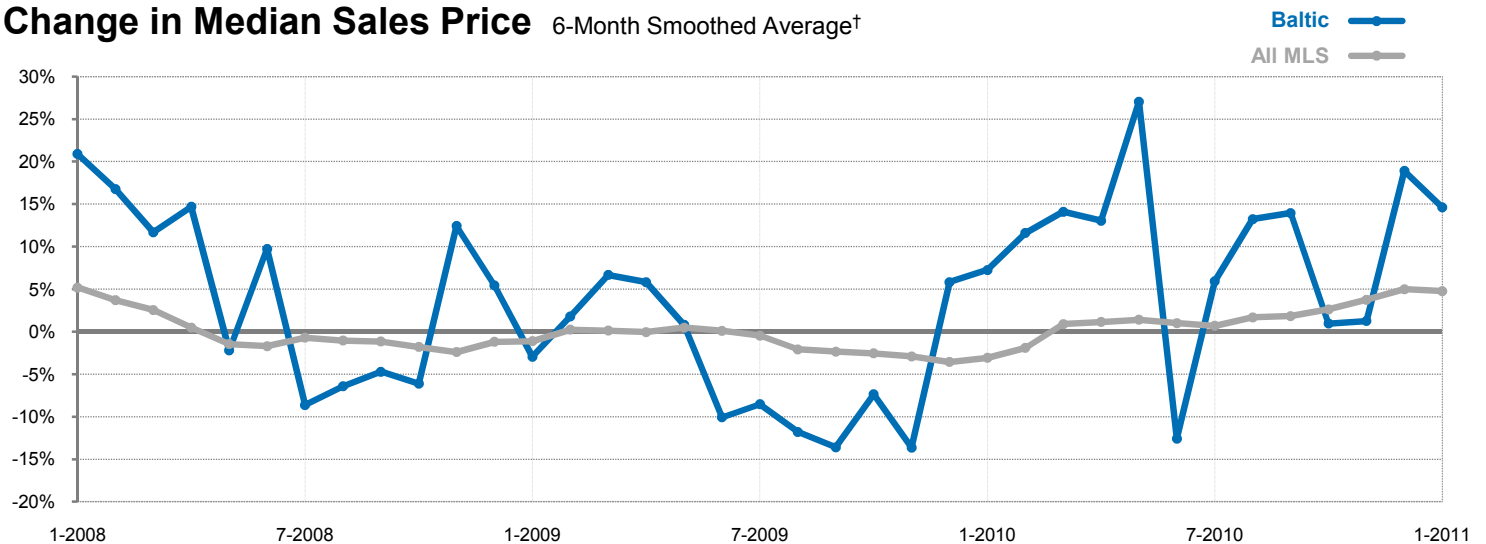


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average†



* Does not account for list prices from any previous listing contracts or seller concessions.

† This chart uses a rolling 6-months of average change in Median Sales Price to account for small sample size.

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