

Local Market Update

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE



Beresford

- 66.7% **0.0%** **+ 192.0%**

Change in
New Listings

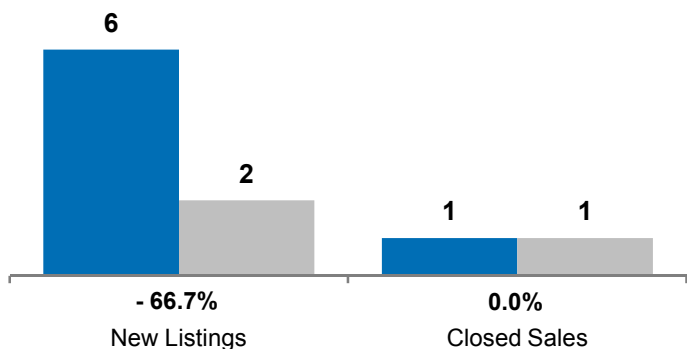
Change in
Closed Sales

Change in
Median Sales Price

	January			Year to Date		
	2010	2011	+/-	2010	2011	+/-
New Listings	6	2	- 66.7%	6	2	- 66.7%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$125,000	\$365,000	+ 192.0%	\$125,000	\$365,000	+ 192.0%
Average Sales Price*	\$125,000	\$365,000	+ 192.0%	\$125,000	\$365,000	+ 192.0%
Percent of Original List Price Received*	98.0%	91.3%	- 6.9%	98.0%	91.3%	- 6.9%
Average Days on Market Until Sale	0	181	--	0	181	--
Inventory of Homes for Sale	34	19	- 44.1%	--	--	--
Months Supply of Inventory	24.0	9.1	- 62.0%	--	--	--

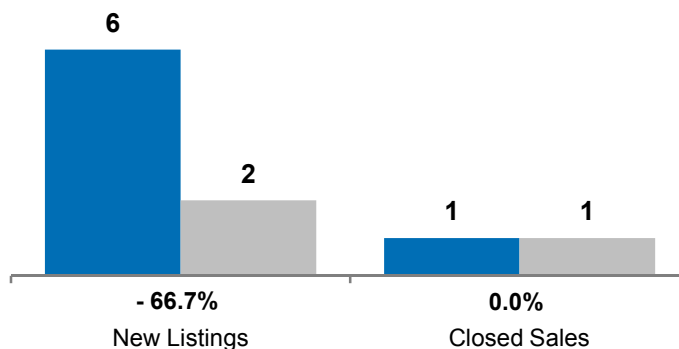
January

■ 2010 ■ 2011

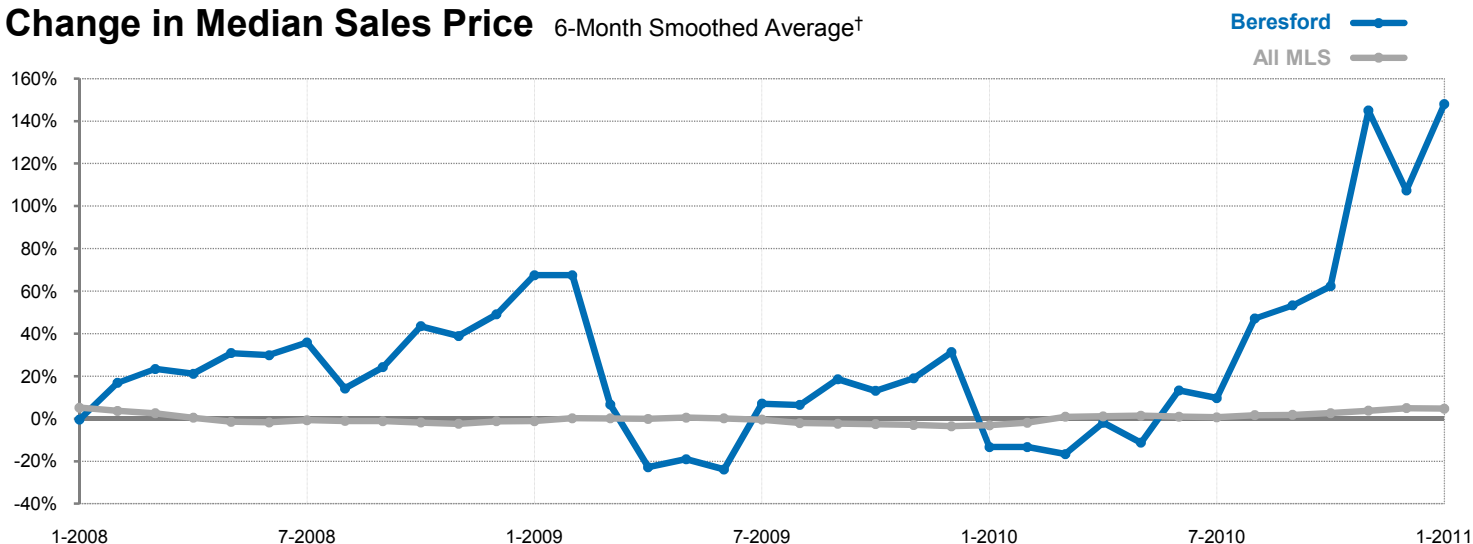


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average†



* Does not account for list prices from any previous listing contracts or seller concessions.

† This chart uses a rolling 6-months of average change in Median Sales Price to account for small sample size.

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