

Local Market Update

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE



Canton

- 66.7%

Change in
New Listings

- 66.7%

Change in
Closed Sales

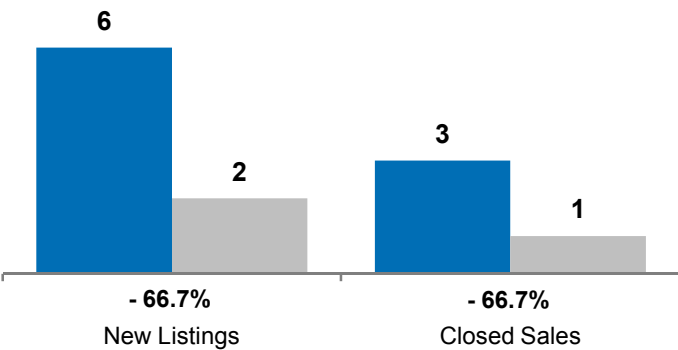
+ 15.7%

Change in
Median Sales Price

	January			Year to Date		
	2010	2011	+/-	2010	2011	+/-
New Listings	6	2	- 66.7%	6	2	- 66.7%
Closed Sales	3	1	- 66.7%	3	1	- 66.7%
Median Sales Price*	\$89,000	\$103,000	+ 15.7%	\$89,000	\$103,000	+ 15.7%
Average Sales Price*	\$81,833	\$103,000	+ 25.9%	\$81,833	\$103,000	+ 25.9%
Percent of Original List Price Received*	87.8%	82.5%	- 6.0%	87.8%	82.5%	- 6.0%
Average Days on Market Until Sale	149	211	+ 41.9%	149	211	+ 41.9%
Inventory of Homes for Sale	22	23	+ 4.5%	--	--	--
Months Supply of Inventory	6.6	8.6	+ 30.7%	--	--	--

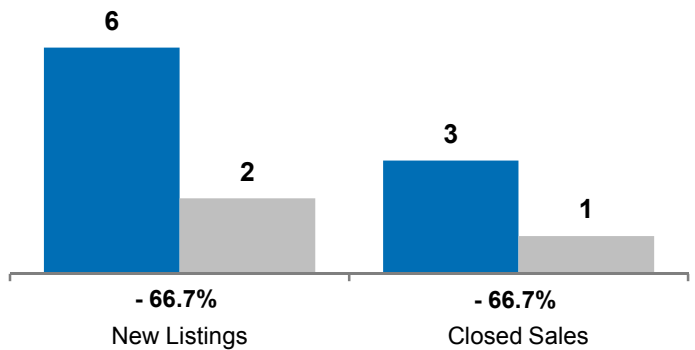
January

■ 2010 ■ 2011

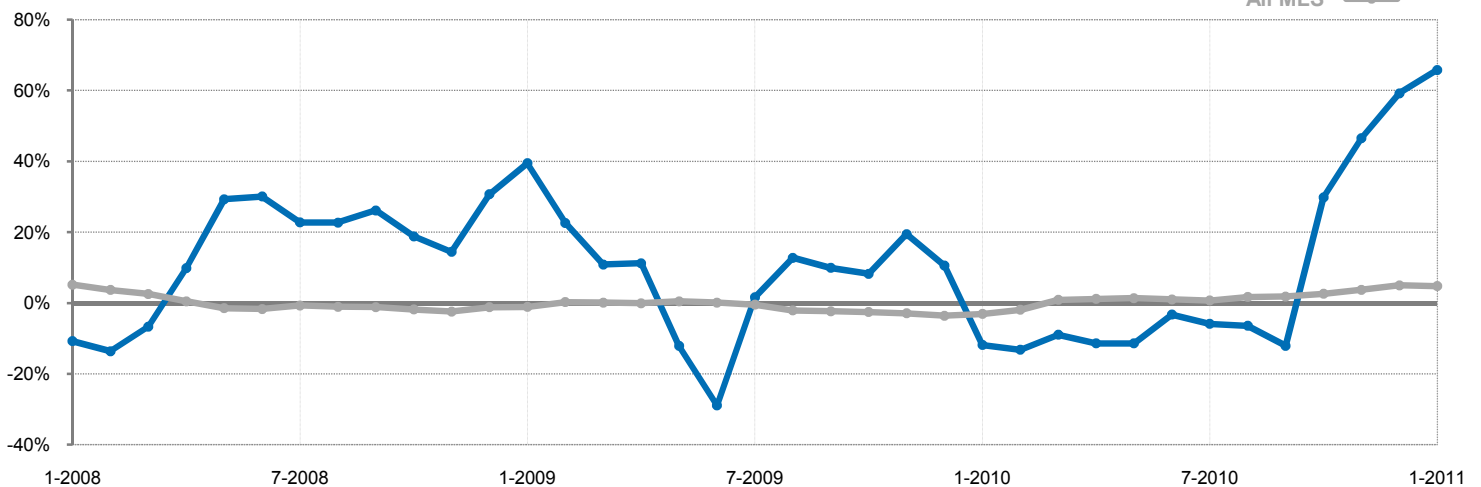


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average†



* Does not account for list prices from any previous listing contracts or seller concessions.

† This chart uses a rolling 6-months of average change in Median Sales Price to account for small sample size.

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