

Local Market Update

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE



Garretson

+ 400.0%

0.0%

+ 34.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

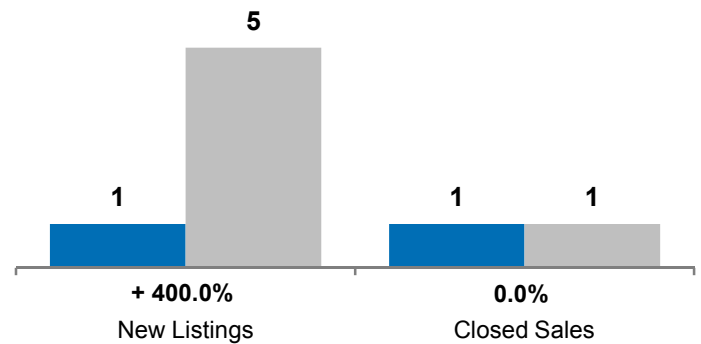
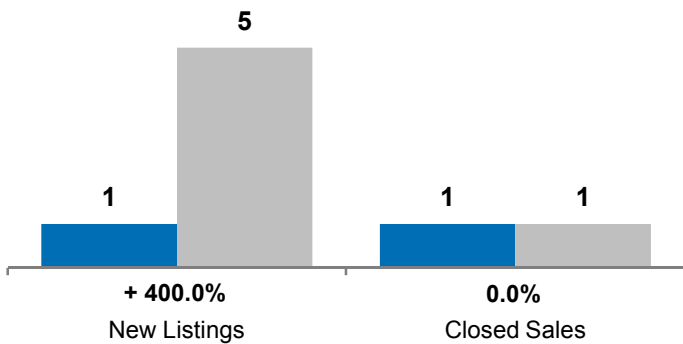
	January			Year to Date		
	2010	2011	+/-	2010	2011	+/-
New Listings	1	5	+ 400.0%	1	5	+ 400.0%
Closed Sales	1	1	0.0%	1	1	0.0%
Median Sales Price*	\$74,500	\$100,000	+ 34.2%	\$74,500	\$100,000	+ 34.2%
Average Sales Price*	\$74,500	\$100,000	+ 34.2%	\$74,500	\$100,000	+ 34.2%
Percent of Original List Price Received*	87.8%	91.0%	+ 3.7%	87.8%	91.0%	+ 3.7%
Average Days on Market Until Sale	78	133	+ 70.5%	78	133	+ 70.5%
Inventory of Homes for Sale	11	9	- 18.2%	--	--	--
Months Supply of Inventory	6.2	4.1	- 33.3%	--	--	--

January

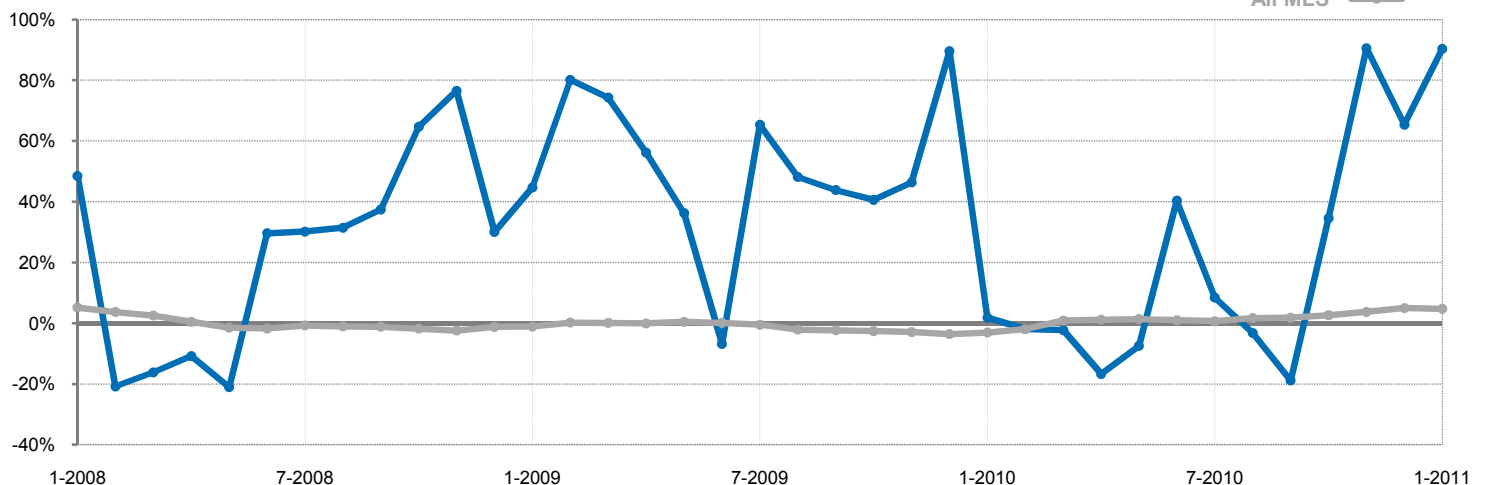
■ 2010 ■ 2011

Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average†



* Does not account for list prices from any previous listing contracts or seller concessions.

† This chart uses a rolling 6-months of average change in Median Sales Price to account for small sample size.

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