

Local Market Update

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE



Lennox

- 71.4%

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Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

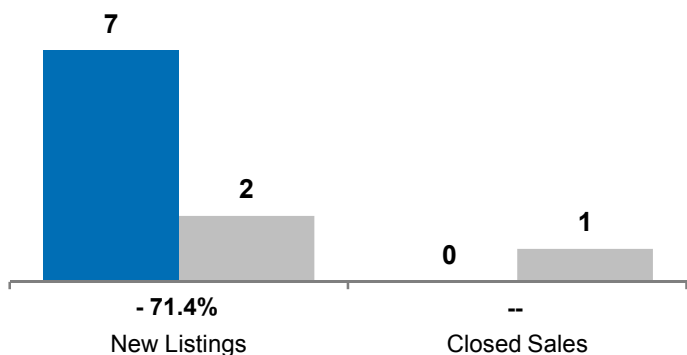
January

Year to Date

	2010	2011	+/-	2010	2011	+/-
New Listings	7	2	- 71.4%	7	2	- 71.4%
Closed Sales	0	1	--	0	1	--
Median Sales Price*	\$0	\$76,000	--	\$0	\$76,000	--
Average Sales Price*	\$0	\$76,000	--	\$0	\$76,000	--
Percent of Original List Price Received*	0.0%	69.1%	--	0.0%	69.1%	--
Average Days on Market Until Sale	0	288	--	0	288	--
Inventory of Homes for Sale	14	19	+ 35.7%	--	--	--
Months Supply of Inventory	5.8	6.7	+ 16.4%	--	--	--

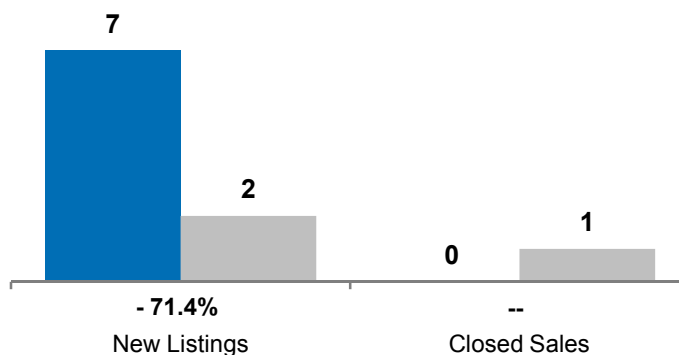
January

■ 2010 ■ 2011

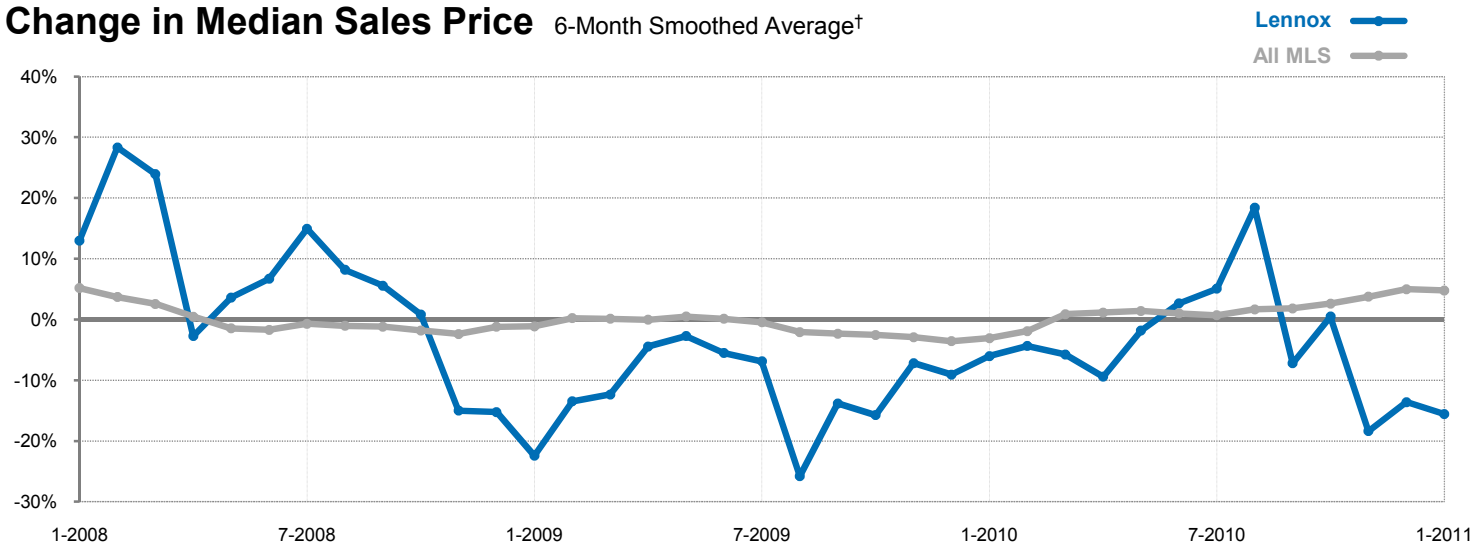


Year to Date

■ 2010 ■ 2011



Change in Median Sales Price 6-Month Smoothed Average†



* Does not account for list prices from any previous listing contracts or seller concessions.

† This chart uses a rolling 6-months of average change in Median Sales Price to account for small sample size.

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